



**Video Lottery Terminals (VLT) Facilities
MBE Participation Compliance Review
Rocky Gap Casino and MGM National Harbor**

March 2026



Maryland

**DEPARTMENT OF SOCIAL
AND ECONOMIC MOBILITY
OFFICE OF SMALL, MINORITY
& WOMEN BUSINESS AFFAIRS**

Office of Small, Minority & Women Business Affairs

The Office of Small, Minority & Women Business Affairs (OSBA) is providing the Maryland Lottery and Gaming Control Commission (MLGCC) with a review of the Minority Business Enterprise (MBE) vendors for (1) Rocky Gap Casino (Rocky Gap), and (2) MGM National Harbor (MGM).

Rocky Gap Casino

MBE Participation

Based on the review for Rocky Gap Casino, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the calendar years 2021 through 2025 is as follows:

Ongoing Operations 01/01/2025 - 12/31/2025

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 1,931,310	\$ 586,161	30%	17%

Ongoing Operations 01/01/2024 - 12/31/2024

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 1,411,054	\$ 551,187	39%	17%

Ongoing Operations 01/01/2023 - 12/31/2023

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 2,456,850	\$ 638,230	26%	17%

Ongoing Operations 01/01/2022 - 12/31/2022

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 1,564,253	\$ 564,079	36%	17%

Ongoing Operations 01/01/2021 - 12/31/2021

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 2,803,100	\$ 769,022	27%	17%

Rocky Gap Casino – MBE Vendors – By Services & Classification

For Rocky Gap Casino, the MBE vendor information is based on the calendar year January 1, 2021 through December 31, 2025:

Services	Jurisdiction	MBE Classification	Percentage
VLT Repair & Maintenance	Baltimore City	African American	83%
Consulting	Queen Ann's	African American	4%
IT Services	Baltimore City	African American	4%
Electrical Contractors	Anne Arundel	African American	3%
Marketing	Out of State	African American - Female	3%
Marketing	Out of State	Female	2%
			<u>100%</u>

Rocky Gap Casino – MBE Vendors – By Jurisdiction & Percentage

For Rocky Gap Casino, the MBE vendor information is based on the calendar year January 1, 2021 through December 31, 2025:

Jurisdiction/Services	MBE Classification	MBE Vendors	Percentage
Anne Arundel County			
Electrical Contractor	African American	1	3.4%
	<i>Anne Arundel County</i>	<u>1</u>	<u>3.4%</u>
Baltimore City			
VLT Maintenance & Repair	African American	1	83%
IT Services	African American	1	4%
	<i>Baltimore City</i>	<u>2</u>	<u>87%</u>
Queen Ann's			
Consulting	African American	1	4%
	<i>Queen Ann's</i>	<u>1</u>	<u>4%</u>
Out-of-State			
Marketing	African American	2	6%
	<i>Out-of-State</i>	<u>2</u>	<u>6%</u>
	<i>Total Vendors</i>	<u>5</u>	<u>100%</u>

MGM National Harbor

MBE Participation

Based on the review for MGM National Harbor, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the calendar years 2021 through 2025 is as follows:

Ongoing Operations 01/01/2025 - 12/31/2025

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 44,046,858	\$ 10,035,456	23%	21%

Ongoing Operations 01/01/2024 - 12/31/2024

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 29,244,886	\$ 6,941,931	24%	21%

Ongoing Operations 01/01/2023 - 12/31/2023

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 28,737,583	\$ 7,335,672	26%	21%

Ongoing Operations 01/01/2022 - 12/31/2022

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 30,047,244	\$ 10,061,662	33%	21%

Ongoing Operations 01/01/2021 - 12/31/2021

Minority Classification	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$ 21,304,738	\$ 6,050,261	28%	21%

MGM National Harbor – MBE Vendors – By Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Jurisdiction	African American	Asian American	Hispanic	Women	Total	Percentage
Prince George's County	22	2	5	5	34	52%
Out-of-State	2	2	1	9	14	21%
Anne Arundel County	3	1		2	6	9%
Montgomery County	1	1	1	2	5	8%
Howard County	1	1	1		3	5%
Baltimore City	1				1	2%
Baltimore County		1			1	2%
Charles County	1				1	2%
Dorchester County		1			1	2%
	31	9	8	18	66	100%

MGM National Harbor – MBE Vendors – By Service & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Services	MBE Vendors	Percentage
Drywall and Insulation Contractors	1	29%
Fresh Fruit and Vegetable Merchant Wholesalers	1	9%
Other Building Finishing Contractors (SPECIFICALLY: OFFICE FURNITURE & MODULAR SYSTEMS INSTALLER)	1	7%
Industrial and Personal Service Paper Merchant Wholesalers (TOILET PAPER & PAPER TOWELS, ETC)	1	6%
Electrical Contractors and Other Wiring Installation Contractors	4	6%
Facilities Support Services	1	5%
Commercial and Institutional Building Construction	2	4%
All Other Miscellaneous Manufacturing	1	4%
Security Systems Services (except Locksmiths)	1	3%
Drycleaning and Laundry Services (except Coin-Operated)	2	3%
Other Grocery and Related Products Merchant Wholesalers	1	3%
Limousine Service	2	3%
Administrative Management and General Management Consulting Services	2	2%
Other Electronic Parts and Equipment Merchant Wholesalers	1	2%
Marketing Consulting Services	1	2%
Wholesale Trade Agents and Brokers	1	1%
Stationery and Office Supplies Merchant Wholesalers	1	1%
All Other Miscellaneous Ambulatory Health Care Services	1	1%
Support Activities for Printing	1	1%
All Other Specialty Trade Contractors	3	1%
Landscaping Services	1	1%
All Other Miscellaneous Retailers	1	1%
Parking Lots and Garages	1	1%
Floor Covering Retailers	1	1%
Total	33	95%

MGM National Harbor – MBE Vendors – By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

<u>Jurisdiction/Services</u>	<u>MBE Classification</u>	<u>MBE Vendors</u>	<u>Percentage</u>
<i>Anne Arundel County</i>			
<u>Cleaning Service</u>	<u>Asian American</u>	<u>1</u>	<u>0.4%</u>
<u>Fencing Solutions Provider</u>	<u>African American</u>	<u>1</u>	<u>0.02%</u>
<u>Printing services</u>	<u>African American</u>	<u>1</u>	<u>0.04%</u>
<u>Provide Computer support and services</u>	<u>African American</u>	<u>1</u>	<u>0.01%</u>
<u>Event production services</u>	<u>Women</u>	<u>1</u>	<u>4.2%</u>
<u>Provide Drug Testing Services</u>	<u>Women</u>	<u>1</u>	<u>0.01%</u>
	<u>Anne Arundel County</u>	<u>6</u>	<u>5%</u>
<i>Baltimore City</i>			
<u>Printer repair service</u>	<u>African American</u>	<u>1</u>	<u>1%</u>
	<u>Baltimore City</u>	<u>1</u>	<u>1%</u>

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Baltimore County

HVAC, Plumbing, Electrical services	Asian American	1	1%
		<i>Baltimore County</i>	1 1%

Charles County

Consulting for Human Resource Needs	African American	1	0.05%
		<i>Charles County</i>	1 0.05%

Dorchester County

Electrical	Asian American	1	0.03%
		<i>Dorchester County</i>	1 0.03%

Howard County

Wholesale grocery distribution	Asian American	1	2.9%
Office furniture	African American	1	6.5%
Flooring contractor	Hispanic American	1	0.10%
		<i>Howard County</i>	3 9%

Montgomery County

Design and production agency	Asian American	1	0.29%
Supplier Diversity Consulting Services	African American	1	2.16%
Drywall Contractor	Hispanic American	1	29.47%
Transportation	Women	1	1.48%
Interior Design	Women	1	0.02%
		<i>Montgomery County</i>	5 33%

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

<i>Prince George's County</i>			
Dry Cleaners	Asian American	1	0.3%
Disposable products for food services	Asian American	1	1.2%
Furniture, Fixtures & Equipment, Design, Signage	African American	1	0.01%
Water services	African American	1	0.005%
Interior Designer	African American	1	0.6%
Architectural Firm	African American	1	0.0%
Electrical contractor	African American	1	0.0%
Laundry service	African American	1	2.6%
Electrical Contractors and Other Wiring Installation Contractors	African American	1	0.0%
Staffing	African American	1	0.1%
Cleaning Services	African American	1	5.2%
Food Services	African American	1	0.1%
Distributor	African American	1	6.0%
Janitorial Services	African American	1	0.0%
Janitorial Services	African American	1	0.1%
Transportation	African American	1	1.1%
Legal services	African American	1	0.2%
Vehicle/auto detailing and car washing	African American	1	0.5%
Fuel Services	African American	1	0.2%
Cleaning services	African American	1	0.0%
Security services	African American	1	3.2%
Sewer and drain cleaning services	African American	1	0.1%
Janitorial cleaning supplies and equipment	African American	1	0.2%
Promotional items	African American	1	0.4%

MGM National Harbor – MBE Vendors - By Jurisdiction & Classification

For MGM National Harbor, the MBE vendor information is based on the calendar year January 1, 2025 through December 31, 2025:

Bakery	Hispanic American	1	0.0%
Network Cable Installation	Hispanic American	1	4.8%
Automobile Service/Snow Ice Removal	Hispanic American	1	0.1%
Cleaning services	Hispanic American	1	0.4%
Reupholstery and Furniture Repair	Hispanic American	1	0.5%
Health Care Services	Women	1	1.0%
Floral landscaping	Women	1	0.6%
Printing and finishing services	Women	1	0.9%
Tile and Terrazzo Contractors	Women	1	0.4%
Wine distributor	Women	1	0.3%
	<i>Prince George's County</i>	34	31%
<i>Out-Of-State</i>			
Hotel room accessories	Asian-Pacific American	1	0.10%
Asian food products	Asian-Pacific American	1	8.83%
Mechanical and electrical products	African American	1	1.86%
Parking Lots and Garages	African American	1	0.59%
Hospitality products	Hispanic American	1	0.19%
Merchandise and gift cards	Women	1	0.60%
pool cleaning, maintenance and lifeguard services	Women	1	0.12%
Solar installer	Women	1	0.22%
Construction management services	Women	1	4.32%
Repairs & Maintenance	Women	1	0.51%
Promotional Products	Women	2	2.10%
Industrial products	Women	1	0.03%
Chemicals & cleaning products	Women	1	0.01%
	<i>Out-Of-State</i>	14	19%
	<i>Total</i>	66	100%

Outreach Programs

Doing Business with Maryland Casinos

This outreach program is an opportunity for small, minority, women and veteran owned businesses to learn about the procurement process and services directly from the casinos. This event is held at each casino, and OSBA partners with local chambers and organizations to involve the local business community where the casino is located.

Ready, Set, GROW!

This program series connects vendors with buyers from several state agencies. Each agency will share what they are looking to buy currently, what is in their pipeline, and how to connect with them directly. Participants will gain insights on how our small, minority, women, and veteran procurement programs work and learn strategies for mining public data to help with their business development efforts. In addition, the casino that host the event will participate with other state agencies to connect with small, minority, women and veteran businesses.

Outreach Events for 2026

Doing Business with Maryland Casinos

- **MGM National Harbor – April 16, 2026**

Ready, Set, GROW!

- **MGM National Harbor – June 2, 2026 (tentative)**
- **Rocky Gap Casino – September 10, 2026**



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