

Video Lottery Terminals (VLT) Facilities MBE Participation Compliance Review January 1, 2025 through June 30, 2025



DEPARTMENT OF SOCIAL AND ECONOMIC MOBILITY OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS

Office of Small, Minority & Women Business Affairs

The Office of Small, Minority & Women Business Affairs (OSBA) is providing the Maryland Lottery and Gaming Control Commission (MLGCC) with a review to the Minority Business Enterprise (MBE) Participation Goals for the period January 1, 2025 through June 30, 2025.

This review includes information regarding the following Licensees: (1) Hollywood Casino Perryville (Hollywood Casino); (2) Casino at Ocean Downs (Ocean Downs); (3) Live Casino & Hotel (Live); (4) Rocky Gap Casino Resort (Rocky Gap); (5) Horseshoe Baltimore Casino (Horseshoe); and (6) MGM National Harbor (MGM).

Hollywood Casino - Perryville

MBE Participation

Based on the review for Hollywood Casino, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows:

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	To	otal Payments	MBE Payments	MBE Participation	MBE Goal	
Overall	\$	249,567	\$ 18,636	7%		17%

Minority Classification	Total Payments			
Overall	\$	201,157		

Ocean Downs Casino

MBE Participation

Based on the review for Ocean Downs Casino, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows:

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	=	Total Payments	MBE Payments	MBE Participation	MBE Goal	
Overall	\$	2,311,212	\$ 205,533	9%		19%

Minority Classification	Total Payments				
Overall	\$	1,493,263			

Live! Casino

MBE Participation

Based on the review of Live Casino & Hotel, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows:

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	Total Payments	MBE Payments	MBE Participa	ation	MBE Goal	
Overall	\$ 21,044,487	\$ 5,109,143		24%		19%

Minority Classification	Total Payments		
Overall	\$	9,100,391	

Rocky Gap Casino Resort

MBE Participation

Based on the review of Rocky Gap, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows:

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	To	otal Payments	MBE Payments	MBE Participation	MBE Participation
Overall	\$	1,141,731	\$ 328,203	29%	17%

Minority Classification	Total Payments
Overall	\$ 1,825,898

Horseshoe Casino - Baltimore

MBE Participation

Based on the review of Horseshoe Baltimore, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	Total Payments		MBE Payments		MBE Participation	MBE Goal	
Overall	\$	6,519,711	\$	632,366	10%		20%

Minority Classification	Total Payments
Overall	\$ 1,268,128

MGM National Harbor

MBE Participation

Based on the review of MGM National Harbor, the Ongoing Operations Phase (excluding the purchase of VLT/Table Games) for the period January 1, 2025 through June 30, 2025 is as follows:

Ongoing Operations 01/01/2025 - 06/30/2025

Minority Classification	487	Total Payments	MBE Payments	MBE Participation	MBE Goal
Overall	\$	13,257,060	\$ 2,914,549	22%	21%

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Minority Classification	Total Payments
Overall	\$ 7,850,099

Outreach

Doing Business with Maryland Casinos

This outreach event is an opportunity for small, minority, women and veteran owned businesses to learn about the procurement process and services directly from the casinos. This event is held at each casino and OSBA partners with local chambers and organizations to involve the local business community where the casino is located.

Ready, Set, GROW!

This series connects vendors with buyers from several state agencies. Each will share what they are looking to buy currently, what is in their pipeline, and how to connect with them directly. Participants will gain insights on how our small, minority, women, and veteran procurement programs work and learn strategies for mining public data to help with their business development efforts. In addition, the casino that host the event will participate with other state agencies to connect with the small, minority, women and veteran businesses.

MBE Participation

Key factors for MBE Participation:

- Expanding procurement opportunities in all service categories
- Utilizing the MBE database of over 8,000 certified businesses
- Networking & Outreach



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