MARYLAND LOTTERY
FY2024 DATA DASHBOARD - NOVEMBER 2023
AND GAMING

## LOTTERY



## November 2023

Sales: \$204,175,364 (-16.0\% from November 2022)
Profit: $\$ 55,317,698(-19.1 \%$ from November 2022)
Prizes Paid: \$124,720,521 (FYTD \$695,104,746)
Retailer Commissions: \$16,622,509 (FYTD \$90,467,037)
Number of Retailers:

- 4,357 retailers
- 439 XCAP retailers
- 7,087 terminals

Fiscal-Year-to-Date Sales and Profits:

- Sales: \$1,127,671,975 (-2.3\% from November 2022) (YTD \% BRE estimate: 41.8\%)
- Profit: $\$ 304,515,582$ (-0.4\% from November 2022) (YTD \% BRE estimate: 46.8\%)

| Game | November 2023 | October 2023 | November 2022 |
| :---: | :---: | :---: | :---: |
| (c) MEGA | \$6,384,705 | \$8,031,871 | \$10,171,451 |
| POWER (1). | \$9,303,564 | \$27,165,142 | \$39,106,201 |
| culthe | \$1,942,326 | \$2,063,754 | \$2,235,448 |
| $\begin{aligned} & \text { CASH } \\ & 4 L I F E \end{aligned}$ | \$1,630,122 | \$1,777,382 | \$1,682,380 |
| Pick (3) | \$18,480,749 | \$19,164,638 | \$20,023,798 |
| Pick(4) | \$24,068,340 | \$24,775,491 | \$26,236,057 |
| Pick(5) | \$5,414,382 | \$5,577,648 | \$4,984,198 |
| 『ixuciol | \$1,323,292 | \$1,416,778 | \$1,479,446 |
| KINo | \$20,588,234 | \$22,470,605 | \$21,684,118 |
| Pacetrax. | \$24,464,561 | \$25,781,681 | \$24,325,962 |
| Sigicht | \$83,342,526 | \$82,341,229 | \$83,366,107 |
| $\begin{aligned} & \text { FOSt } \\ & \text { PLAY } \end{aligned}$ | \$6,011,639 | \$5,996,686 | \$6,606,315 |
| ITLMs | \$1,220,926 | \$1,257,568 | \$1,232,843 |
| Total | \$204,175,364 | \$227,820,473 | \$243,134,324 |

MARYLAND LOTTERY
AND GAMING

## CASINO

| November 2023 | Gaming Revenue |  |  | Number of Games |  | Number of Employees |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Casino | Slots | Tables | Total | Slots | Tables | Full Time | Part Time | Furloughed/ LOA | Total |
| MGM National Harbor | \$38,494,626 | \$28,147,259 | \$66,641,884 | 2,275 | 207 | 2,179 | 327 | 0 | 2,506 |
| Live! Casino | \$40,915,977 | \$17,114,423 | \$58,030,400 | 3,850 | 179 | 1,920 | 552 | 0 | 2,472 |
| Horseshoe Casino | \$9,780,339 | \$4,820,099 | \$14,600,437 | 1,374 | 122 | 618 | 145 | 0 | 763 |
| Ocean Downs Casino | \$6,161,326 | \$905,347 | \$7,066,674 | 844 | 19 | 268 | 38 | 0 | 306 |
| Hollywood Casino | \$5,776,398 | \$1,041,641 | \$6,818,038 | 696 | 22 | 239 | 99 | 0 | 338 |
| Rocky Gap Casino | \$4,102,456 | \$458,604 | \$4,561,060 | 623 | 16 | 232 | 53 | 3 | 288 |
| Total | \$105,231,122 | \$52,487,372 | \$157,718,494 | 9,662 | 565 | 5,456 | 1,214 | 3 | 6,673 |



| Casino | November 2023 | October 2023 | November 2022 |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathrm{MFN} \\ & \hline \end{aligned}$ | \$66,641,884 | \$67,291,529 | \$71,606,188 |
| live! casmo.hotel | \$58,030,400 | \$57,789,660 | \$57,139,549 |
|  | \$14,600,437 | \$14,872,296 | \$16,331,784 |
|  | \$7,066,674 | \$8,228,940 | \$6,605,713 |
| HDLH WDDID Gasino | \$6,818,038 | \$6,710,555 | \$6,810,839 |
|  | \$4,561,060 | \$4,918,785 | \$4,877,390 |
| Total | \$157,718,494 | \$159,811,765 | \$163,371,464 |


|  | November 2023 | November 2022 | \% +/- | YTD FY2024 | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Education Trust Fund | \$47,727,562 | \$49,255,436 | -3.1\% | \$245,940,504 | 30.5\% |
| Local Impact Grants | \$8,418,519 | \$8,627,289 | -2.4\% | \$43,193,383 | 5.3\% |
| Horse Racing | \$7,373,423 | \$7,216,424 | 2.2\% | \$38,343,970 | 4.7\% |
| Operating Expense Contribution | \$1,050,701 | \$1,056,472 | -0.5\% | \$5,461,169 | 0.7\% |
| Small, Minority, Women Business (Commerce) | \$1,580,077 | \$1,555,803 | 1.6\% | \$8,216,925 | 1.0\% |
| Total Contributions | \$66,150,282 | \$67,711,424 | -2.3\% | \$341,155,951 | 42.2\% |
| Casinos' Share | \$91,568,212 | \$95,660,040 | -4.3\% | \$467,193,865 | 57.8\% |
| Total | \$157,718,494 | \$163,371,464 | -3.5\% | \$808,349,815 | 100.0\% |

## COMBINED LOTTERY PROFITS \& CASINO GAMING CONTRIBUTIONS TO THE STATE



Fiscal-Year-to-Date Contributions: Lottery $\$ 304,515,582$ | Casino $\$ 341,155,951$ | Total $\$ 645,671,533$
FY2024 SUMMARY AND ESTIMATE COMPARISONS


| TOTAL LOTTERY SALES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  | BRE ESTIMATE LOTTERY SALES: $\$ 2.69$ BILLION <br> YTD SALES: \$1,127,671,975 <br> YTD BRE ESTIMATE: 42.0\% <br> YTD CHANGE IN SALES FROM FY2022: -2.3\% |

TOTAL LOTTERY PROFIT

| 100 | 300 | 900 | ¢00 | 700 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { JULY } \\ \$ 174,323,087 \end{gathered}$ | $\begin{gathered} \text { AUGUST } \\ \$ 161,398,690 \end{gathered}$ | $\begin{gathered} \text { SEPTEMBER } \\ \$ 155,097.779 \end{gathered}$ | $\begin{gathered} \text { OCTOBER } \\ \$ 159,811,765 \end{gathered}$ | $\begin{gathered} \text { NOVEMBER } \\ \$ 157.718 .494 \end{gathered}$ |


| so | 100 | 150 | 250 | 300 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { JULY } \\ \$ 73,184.177 \end{gathered}$ | $\begin{gathered} \text { AUUUST } \\ \$ \$ 68.125,275 \end{gathered}$ | SEPTEMBER <br> $\$ 66.441 .145$ | $\begin{aligned} & \text { OCTOBER } \\ & \$ 67.255,071 \end{aligned}$ | NOVEMBER <br> $\$ 66,150,282$ |

YTD REVENUE: $\$ 808.349815$
YTD REVENUE: $\$ 800,349,815$
YTD BRE ESTIMATE: $41.6 \%$
YTD CHANGE IN REVENUE FROM FY2022: -8.8\%


BRE ESTIMATE CASINO CONTRIBUTIONS: $\$ 818.06$ MILLION YTD CONTRIBUTIONS: \$341,155,951
YTD BRE ESTIMATE: $41.7 \%$
YTD CHANGE IN CONTRIBUTIONS FROM FY2022:-5.9\%

YTD HANDLE: \$1,987,456,293


YTD CONTRIBUTIONS: $\$ 18,111,505$

|  | MARYLAND LOTTERY AND GAMING |  |  |  |  | FY2024 DATA DASHBOARD - NOVEMBER 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPORTS WAGERING REVENUES - RETAIL |  |  |  |  |  |  |  |  |  |
| November 2023 and FY2024 Year-to-Date (YTD) |  |  |  |  |  |  |  |  |  |
| Licensee | Month YTD | Handle | Prizes Paid | Hold \% | Promotion Play | Other Deductions | Taxable Win | Contributions to the State | Expired Prizes |
| Bingo World | November | \$743,533 | \$639,350 | 14.0\% | \$0 | \$1,800 | \$0 | \$0 | \$3,397 |
|  | FYTD | \$4,854,196 | \$4,480,104 | 7.7\% | \$0 | \$12,073 | \$407,078 | \$61,062 | \$7,657 |
| Canton Gaming - Canton | November | \$250,383 | \$239,034 | 4.5\% | \$0 | \$626 | \$10,724 | \$1,609 | \$0 |
|  | FYTD | \$1,308,463 | \$1,252,097 | 4.3\% | \$0 | \$3,271 | \$53,095 | \$7,964 | \$0 |
| Canton Gaming - Towson | November | \$161,375 | \$147,208 | 8.8\% | \$0 | \$403 | \$13,763 | \$2,065 | \$0 |
|  | FYTD | \$412,790 | \$348,244 | 15.6\% | \$0 | \$1,032 | \$63,514 | \$9,527 | \$0 |
| Greenmount OTB | November | \$163,557 | \$174,207 | -6.5\% | \$0 | \$409 | \$0 | \$0 | \$860 |
|  | FYTD | \$494,297 | \$451,938 | 8.6\% | \$0 | \$1,236 | \$52,182 | \$7,827 | \$5,243 |
| Hollywood Casino | November | \$1,251,154 | \$1,212,560 | 3.1\% | \$0 | \$3,123 | \$35,472 | \$5,321 | \$749 |
|  | FYTD | \$5,269,012 | \$4,827,223 | 8.4\% | \$0 | \$12,149 | \$429,640 | \$64,446 | \$16,214 |
| Horseshoe Casino | November | \$1,615,476 | \$1,408,309 | 12.8\% | \$0 | \$4,000 | \$203,167 | \$30,475 | \$11,122 |
|  | FYTD | \$8,461,771 | \$7,442,550 | 12.0\% | \$0 | \$20,858 | \$993,238 | \$148,986 | \$60,305 |
| Live! Casino | November | \$4,134,629 | \$3,978,496 | 3.8\% | \$16,016 | \$10,107 | \$130,011 | \$19,502 | \$19,672 |
|  | FYTD | \$20,589,552 | \$18,563,338 | 9.8\% | \$55,127 | \$50,545 | \$1,920,550 | \$288,083 | \$203,356 |
| Long Shot's | November | \$420,382 | \$385,840 | 8.2\% | \$0 | \$1,051 | \$33,492 | \$5,024 | \$134 |
|  | FYTD | \$1,718,881 | \$1,570,290 | 8.6\% | \$0 | \$4,297 | \$144,294 | \$21,644 | \$4,014 |
| Maryland Stadium Sub | November | \$404,645 | \$418,650 | -3.5\% | \$0 | \$1,020 | \$0 | \$0 | \$2,352 |
|  | FYTD | \$1,383,053 | \$1,309,275 | 5.3\% | \$0 | \$3,412 | \$85,390 | \$12,809 | \$12,414 |
| MGM National Harbor | November | \$5,761,970 | \$5,329,092 | 7.5\% | \$0 | \$14,405 | \$418,473 | \$62,771 | \$14,821 |
|  | FYTD | \$27,633,564 | \$25,135,918 | 9.0\% | \$0 | \$69,084 | \$2,428,561 | \$364,284 | \$124,690 |
| Ocean Downs Casino | November | \$1,292,489 | \$1,159,587 | 10.3\% | \$0 | \$3,231 | \$129,670 | \$19,451 | \$3,563 |
|  | FYTD | \$5,496,080 | \$4,687,783 | 14.7\% | \$0 | \$13,740 | \$794,557 | \$119,184 | \$46,095 |
| Riverboat on the Potomac | November | \$380,577 | \$350,988 | 7.8\% | \$0 | \$951 | \$5,363 | \$804 | \$10 |
|  | FYTD | \$1,953,738 | \$1,869,529 | 4.3\% | \$0 | \$4,884 | \$79,324 | \$11,899 | \$4,151 |
| Whitman Gaming | November | \$859,372 | \$864,609 | -0.6\% | \$0 | \$2,149 | \$0 | \$0 | \$0 |
|  | FYTD | \$2,257,743 | \$2,178,128 | 3.5\% | \$30 | \$5,545 | \$81,426 | \$12,214 | \$0 |
| Combined | November | \$17,439,542 | \$16,307,928 | 6.5\% | \$16,016 | \$43,276 | \$980,134 | \$147,020 | \$56,679 |
|  | FYTD | \$81,833,141 | \$74,116,418 | 9.4\% | \$55,157 | \$202,127 | \$7,532,850 | \$1,129,928 | \$484,139 |

(Totals may not add due to rounding.)

| MARYLAND | MARYLAND LOTTERY AND GAMING |  |  |  |  | FY2024 DATA DASHBOARD - NOVEMBER 2023 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPORTS WAGERING REVENUES - MOBILE |  |  |  |  |  |  |  |  |  |
| November 2023 and FY2024 Year-to-Date (YTD) |  |  |  |  |  |  |  |  |  |
| Licensee | Month YTD | Handle | Prizes Paid | Hold \% | Promotion Play | Other Deductions | Taxable Win | Contributions to the State | Expired Prizes |
| BetMGM | November | \$35,979,049 | \$33,289,124 | 7.5\% | \$1,487,463 | \$86,633 | \$1,115,828 | \$167,374 | \$0 |
|  | FYTD | \$154,648,803 | \$138,893,390 | 10.2\% | \$7,795,373 | \$361,702 | \$7,598,338 | \$1,139,751 | \$0 |
| Bingo World | November | \$5,170,104 | \$4,990,930 | 3.5\% | \$163,555 | \$12,925 | \$2,694 | \$404 | \$0 |
|  | FYTD | \$20,685,098 | \$19,412,026 | 6.2\% | \$819,753 | \$51,713 | \$401,606 | \$60,241 | \$0 |
| Caesars | November | \$25,502,079 | \$24,871,302 | 2.5\% | \$376,352 | \$62,779 | \$191,646 | \$28,747 | \$0 |
|  | FYTD | \$90,968,038 | \$85,976,484 | 5.5\% | \$1,640,846 | \$224,636 | \$3,126,071 | \$468,911 | \$0 |
| Crab Sports | November | \$761,684 | \$713,909 | 6.3\% | \$28,170 | \$1,904 | \$17,701 | \$2,655 | \$0 |
|  | FYTD | \$2,064,123 | \$1,861,877 | 9.8\% | \$118,365 | -\$164,860 | \$248,740 | \$37,311 | \$0 |
| Draft Kings | November | \$165,857,068 | \$152,500,166 | 8.1\% | \$5,621,111 | \$400,590 | \$7,335,202 | \$1,100,280 | \$0 |
|  | FYTD | \$661,627,109 | \$598,489,957 | 9.5\% | \$25,209,280 | \$1,591,045 | \$36,336,828 | \$5,450,524 | \$0 |
| Greenmount | November | \$877,284 | \$855,570 | 2.5\% | \$0 | \$2,193 | \$19,521 | \$2,928 | \$0 |
|  | FYTD | \$4,583,942 | \$4,434,600 | 3.3\% | \$7,300 | \$11,460 | \$130,583 | \$19,587 | \$0 |
| Hollywood Casino | November | \$33,309,326 | \$29,129,931 | 12.5\% | \$13,023,420 | \$83,273 | \$0 | \$0 | \$0 |
|  | FYTD | \$62,947,942 | \$56,780,831 | 9.8\% | \$13,561,744 | \$70,601 | \$1,462,066 | \$219,310 | \$0 |
| Live! Casino | November | \$241,690,680 | \$222,899,698 | 7.8\% | \$6,597,545 | \$587,733 | \$11,605,704 | \$1,740,856 | \$0 |
|  | FYTD | \$830,992,168 | \$737,766,266 | 11.2\% | \$28,346,811 | \$2,006,613 | \$62,872,477 | \$9,430,872 | \$0 |
| Long Shot's | November | \$1,171,453 | \$1,110,314 | 5.2\% | \$29,268 | \$2,929 | \$0 | \$0 | \$0 |
|  | FYTD | \$6,142,256 | \$5,775,114 | 6.0\% | \$365,320 | \$25,389 | \$15,490 | \$2,324 | \$0 |
| Maryland Stadium Sub | November | \$19,015,116 | \$18,634,789 | 2.0\% | \$1,157,877 | \$39,185 | \$0 | \$0 | \$0 |
|  | FYTD | \$53,307,567 | \$49,233,113 | 7.6\% | \$7,038,857 | \$110,213 | \$0 | \$0 | \$0 |
| Riverboat on the Potomac | November | \$3,386,602 | \$3,163,612 | 6.6\% | \$153,141 | \$8,084 | \$61,765 | \$9,265 | \$0 |
|  | FYTD | \$15,357,094 | \$13,660,785 | 11.0\% | \$769,313 | \$36,469 | \$890,528 | \$133,579 | \$0 |
| SuperBook | November | \$556,342 | \$620,072 | -11.5\% | \$11,761 | \$1,359 | \$0 | \$0 | \$0 |
|  | FYTD | \$2,299,010 | \$2,133,457 | 7.2\% | \$75,932 | \$5,544 | \$127,791 | \$19,169 | \$0 |
| Combined | November | \$533,276,787 | \$492,779,418 | 7.6\% | \$28,649,664 | \$1,289,587 | \$20,350,060 | \$3,052,509 | \$0 |
|  | FYTD | \$1,905,623,151 | \$1,714,417,901 | 10.0\% | \$85,748,893 | \$4,330,526 | \$113,210,517 | \$16,981,578 | \$0 |

## SPORTS WAGERING REVENUES - COMBINED STATEWIDE TOTALS

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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{10}{|c|}{November 2023 and FY2024 Year-to-Date (YTD)} \\
\hline Licensee & Month YTD & Handle & Prizes Paid & Hold \% & Promotion Play & Other Deductions & Taxable Win & Contributions to the State & Expired Prizes \\
\hline \multirow[b]{2}{*}{Retail and Mobile} & November & \$550,716,329 & \$509,087,346 & 7.6\% & \$28,665,680 & \$1,332,863 & \$21,330,194 & \$3,199,529 & \$56,679 \\
\hline & FYTD & \$1,987,456,293 & \$1,788,534,319 & 10.0\% & \$85,804,050 & \$4,532,653 & \$120,743,367 & \$18,111,505 & \$484,139 \\
\hline
\end{tabular}
(Totals may not add due to rounding.)
- Handle is the amount of wagers made by players during the reporting period, including promotional play, if any.
- Hold Percentage is determined based on wagers that were placed during the reporting period even if the sporting event has not concluded. As a result, the reported Hold will change as wagers are settled in future periods.
Other Deductions include adjustments and federal excise taxes paid.
- Taxable Win is handle less prizes paid less promotional play redeemed less other deductions. A negative taxable win (a loss) is reflected as \(\$ 0\) taxable win. Losses may be carried forward and deducted from taxable win within the subsequent 3 months.
Contributions to the State represent funds payable to the BluePrint for Maryland's Future.
Expired Prizes are included in the Prizes Paid total in the month they expire. Funds are transferred to the Problem Gambling Fund.
Note: Handle and prizes paid during the Controlled Demonstrations conducted by each Licensee are included in their initial monthly data.
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