

MBE Participation – FY 2023 (DEC) (Note: New Fiscal Year-numbers shown began 7/1/2022; in some cases, the reports for Nov from contractors and sub-contractors may not have been received yet)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$758,672.19
Small Procurement (MBE)	\$207,843.15
MBE Participation (Small procurement)	27.40%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$54,149,874.11
Large Procurement (MBE)	\$6,344,088.35
MBE Participation (Large Procurement)	11.72%

MBE Participation - Total Agency

Agency Spending (Total)	\$54,908,546.30
Agency Spending (MBE)	\$6,551,931.50
MBE Participation (Total Agency)	11.94%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2023*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$29,382,909	\$3,063,137	10.43%	16.28%
(VSBE = 0.5%)		\$28,325,249	\$ n/a	n/a%	0.31%)
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2023); 6-mo renewal option remains)	25%	\$ 169,835	\$ 23,898.50	14.08%	24.62%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2022); No renewal options remain)	26%	\$587,499	\$126,9070	25.93%	27.0%
CONTRACT EXPIRED 12-17-2022 (VSBE = 1%)		\$489.583	\$58,029.40	11.86%	9.0%)
<u>Central Monitor & Control System for VLT Program</u>					
IGT Global Solutions Corporation (2021-06) (9/27/2021 – 10/1/2028; 2 2-year renewal options remain)	25%	\$2,668,150	\$510,724	19.15%	24.0%
(VSBE = 1%)		\$2,267,546.00	\$ n/a	n/a%	n/a%)

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02)	17.5%	\$2,398,453	\$423,094	17.64%	23.07%
(3/1/2014 – 2/28/2024; no renewal options remain)					
<u>Instant Ticket Games & Related Services</u>					
Pollard Banknote Ltd. (2019-05P)	10%	\$3,273,518	\$397,280	12.14%	17.2%
(9/1/2021 – 8/31/2025; 1 3-year renewal option remains)					
	(VSBE = 1%	\$1,640,582	\$ n/a	n/a%	n/a%)
<u>Scientific Games International, Inc.. (2019-05A1)</u>	0%	\$ 666,925	\$ n/a	n/a	n/a
(9/1/2021 – 8/31/2025; 1 3-year renewal option remains)					
<u>Advertising, Marketing, Media & Related Services</u>					
GKV Advertising, Inc. (2018-07I)	29%	\$2,303,077	\$1,306,047	56.71%	43.0%
(5/1/2019 – 6/30/2024; 1 6-month renewal option remains)					
	(VSBE = 1%	\$1,866,531	\$ n/a	n/a %	0.48%)
9Rooftops (2018-07II)	3%	\$6,158,852	\$342,217	5.56%**	6.50%
(5/1/2019 – 6/30/2024; 1 6-month renewal option remains)					
	(VSBE = 1%	\$6,158,852 j	\$92,750	1.51%**	0.85%)

* **All numbers are year-to-date for the current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.