

Maryland Lottery and Gaming Control Commission

Larry Hogan, Governor



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MARYLAND LOTTERY AND GAMING CONTROL COMMISSION SEPTEMBER MINUTES

DATE: September 22, 2022

TIME: 11:00 a.m.

PLACE: Maryland Lottery Headquarters
1800 Washington Boulevard, Ste. 330, Baltimore, MD 21230
and via teleconference

PRESENT: Chair E. Randolph Marriner
Vice Chair George L. Doetsch, Jr.
Commissioner F. Vernon Boozer
Commissioner Diane M. Croghan (via teleconference)
Commissioner Harold E. Hodges
Commissioner James J. Stakem (via teleconference)
Commissioner Jerry Williams (via teleconference)

John Martin, Director
James Nielsen, Deputy Director, Chief Operating Officer
James Butler, Assistant Deputy Director, Chief of Staff
James Logue, Managing Director, Gaming
John Mooney, Managing Director, Regulatory Oversight
Solomon Ramsey, Managing Director, Sales and Marketing
Paula Yocum, Managing Director, Chief Financial Officer
Carole Gentry, Managing Director, Communications
Holly Citko, Principal Counsel, Attorney General's Office
Jennifer Tosky, Deputy Counsel, Attorney General's Office
Kathy Lingo, Executive Assistant

OTHERS: Representative from Hollywood Casino Perryville
Representative from Ocean Downs Casino
Representative from Live! Casino
Representative from Rocky Gap Casino Resort
Representative from Horseshoe Casino Baltimore
Representative from MGM National Harbor
Representatives from Scientific Games
Representative from Pollard Banknote
Representative from International Game Technology (IGT)
Representatives from Parx Interactive Maryland, Inc.
MLGCA Staff

E. Randolph Marriner, Chair

F. Vernon Boozer, Diane M. Croghan, George L. Doetsch, Jr., Harold E. Hodges, James J. Stakem, Jerry E. Williams

QUORUM ESTABLISHED

Chair Marriner announced that there was a quorum present for the meeting. Also present in person were: Vice Chair George Doetsch, Commissioners Vernon Boozer, and Harold Hodges. James Stakem, Diane Croghan and Jerry Williams were present via teleconference.

CALL TO ORDER

Chair Marriner called the meeting of the Maryland Lottery and Gaming Control Commission to order at 11:00 a.m.

APPROVAL OF THE AGENDA

Chair Marriner reported that the Commissioners were provided with a copy of the agenda. Chair Marriner asked for a motion to approve the agenda. Vice Chair Doetsch motioned to approve, Commissioner Boozer seconded, and the motion was unanimously approved.

APPROVAL OF THE MINUTES

Chair Marriner asked if there were any changes to the minutes of the August 25, 2022, Open Session. There being none, he asked for a motion to approve the minutes. Vice Chair Doetsch motioned to approve, Commissioner Boozer seconded, and the motion was unanimously approved.

CONSENT AGENDA

Chair Marriner said the Consent Agenda contains eleven new instant ticket games for the Commission's approval: #613 (\$20) *\$50,000 Cash*; #614 (\$1) *Match 2 Win*; #615 (\$5) *Cash Money*; #616 (\$10) *Six Figures*; and #621 (\$2) *Instant Lottery*; EGD Games and Component Testing Certified Lab Software, Hardware and Game Certifications for VLTs, Table Game Components, and Instant Bingo Machines (8/11/22 - 9/8/22); Consent Agreements for Regulatory Violations - Hollywood Casino - May 2022; Horseshoe Casino - April 2022; Live! Casino - March and April 2022; and MGM National Harbor - April 2022; Consent Agreements for Underage Violations - Horseshoe Casino - Case Nos. 2022-05-004 to -006; Gaming License Application Denials/ Revocations; and Staff Reports from James Nielsen, Deputy Director, Chief Operating Officer; James Butler, Assistant Deputy Director, Chief of Staff; James Logue, Managing Director, Gaming; John Mooney, Managing Director, Regulatory Oversight; Solomon Ramsey, Managing Director, Sales and Marketing; Paula Yocum, Managing Director, Chief Financial Officer; Carole Gentry, Managing Director, Communications; and Holly Citko, Principal Counsel, Office of the Attorney General.

Chair Marriner asked if any Commissioners wished to discuss or remove any items from the Consent Agenda. There being no further discussion, Chair Marriner asked for a motion to approve the consent agenda. Vice Chair Doetsch motioned to approve, Commissioner Boozer seconded, and the motion was unanimously approved.

OPERATOR REPORTS

Hollywood Casino

Mr. Timothy Shea, Vice President of Operations, reported that August slots revenue was down just over 7% year-over-year, with coin-in down 11% and hold up year-over-year. Table game revenue

was up 3%, with the drop down slightly and hold was up. Poker revenue was up 39%. Sportsbook handle and hold were higher compared to July. September slots revenue has been down slightly, with coin-in down and hold a little higher than last September. Table games are up 31%, with the drop and hold both up. Sportsbook handle is also up. More than 150 participants donated two 18-foot box trucks worth of household items to benefit Habitat for Humanity. Hollywood worked with the Town of Perryville to sponsor the Tap into the Tavern Wine and Beer Festival, and will be sponsoring the Susquehanna Wine and Seafood Festival. In the community, the casino held a fundraiser in August to benefit the WIN Family Health Organization, which focuses on child and family mental health. Hollywood also donated to a Perryville Police Outreach Program for at-risk youth. The casino gave away 40 flat-screen TVs to employees, and held an employee cookout to celebrate the company rebranding from Penn National to Penn Entertainment. In September, the casino is focusing on offering a health and wellness program with Virgin Pulse for staff members.

Ocean Downs Casino

Ms. Bobbi Jones, Director of Marketing, reported that gaming revenue was up 6.8% year-over-year for August. Slot machine revenue was \$878,000, up 10%. Coin-in was up 7.2%. Table games revenue was \$206,000, down 16%. Table drop was up, but hold was significantly less. Sports wagering revenue was \$1.9 million with a 15.9% hold. A wine festival and a bike festival helped bring tourist traffic to the area in early September. Recent promotional efforts include a \$25,000 cash giveaway. Ocean Downs is sponsoring a Holiday Ball for the lower Eastern Shore, helping to support the Dolly Parton Imagination Library for children in the lower Eastern Shore. The casino took donations of school supplies and delivered 1,600 items for children in Worcester County. Ocean Downs also gave school supplies to staff members for their children.

Live! Casino

Ms. Yvonne Mrha, Senior Vice President and Chief Financial Officer, reported that August gaming revenue was \$57.2 million, down 3.2% year-over-year. Slot machine revenue was \$40.3 million, down 2.1%. Table games revenue was \$14.5 million, down 12.4%, impacted by hold percentage. Poker revenue was \$1.4 million, up 3%. Sports wagering revenue was \$953,000 in August. Live! has had a number of recent promotional activities, including a Jeep giveaway and a Blackjack tournament. Recent entertainment events have included a night of boxing and shows by comedian Bill Burr. Staff members packed 500 box lunches for a back-to-school block party event with Van Bokkelen Elementary School in Severn. The casino sponsored the Vietfest Vietnamese heritage festival in August and the Asian Night Market in Howard County to recognize and celebrate Asian communities. Live! offered employees a free meal on Labor Day and is providing free dental checks for all team members.

Rocky Gap Casino

Mr. Brian Kurtz, General Manager, reported that August was a good month despite a 2.1% decrease in gaming revenue. It was a successful summer travel season for Rocky Gap, which saw hotel occupancy increase 25% year-over-year. Slot machine revenue was down less than 1% in August, with better hold than last year. Table games were down 20%, with drop down 5% and hold down almost 5 points year-over-year. Rocky Gap had a number of kiosk-based promotions and did a giveaway of ice cream and milkshake-making equipment. The casino hosted two comedy shows and gave away an outdoor patio set. The casino collected donations of more than 300 back-to-school items for local children, and casino staff participated in a similar event at Walmart, where staff purchased and donated \$1,000 worth of supplies. Mr. Kurtz said Rocky Gap continues to see good hotel occupancy during September and is preparing for the Appalachian Regional Commission that will bring Governor Hogan and governors of other states to the property in October.

Horseshoe Casino

Mr. Randy Conroy, Vice President and General Manager, reported that August slot machine revenues were \$11.1 million, with table game revenue at \$6.1 million. Sports wagering revenue was \$474,000 with 13.7% hold. He added that sports wagering numbers are dramatically higher for September, prompting Horseshoe to double the number of kiosks to 24. The casino celebrated its eighth anniversary in August with \$650,000 worth of giveaways, including a new car. Horseshoe is the casino partner of the Baltimore Ravens and has a number of promotions and events tied to the football season, including a suite at M&T Bank Stadium. The casino held a Labor Day barbecue for its employees and provided all team members with various items from its promotional warehouse. In addition, Horseshoe did a \$15,000 cash drawing and gave away a 75-inch TV and iPads to employees. The casino recently hosted an event with the Governor's Office of Small, Minority and Women-owned Businesses to provide education on how to do business with casinos. More than 150 people attended. Horseshoe also sponsored an event to benefit a Multiple Sclerosis charity. The casino recently began a program where patrons can donate the change from their slot tickets to their choice of veterans programs, Paul's Place or Meals on Wheels. Mr. Conroy said more than \$2,000 worth of change has been donated so far.

MGM National Harbor

Mr. Jeff Shrader, Vice President and Legal Counsel, reported that August gaming revenue was up 7%, including a 16% increase in table games and a 1% increase on slot machines. Poker was up 8.7%. The sportsbook took more than 60,000 wagers and had a hold of 14.2%, and is seeing an uptick since the start of the football season. The casino recently opened a new tea bar. Recent promotional efforts included a gas card giveaway and kiosk games that awarded up to \$10,000 in free play. MGM's theater recently hosted singer Alicia Keys for a show that was originally scheduled for August 2020 but was cancelled due to COVID-19. The theater has also hosted a number of other sold-out shows. Employees recently partnered with the Washington Commanders Foundation for a back-to-school fair, handing out backpacks and school supplies to more than 1,500 children. Staff members also partnered with U.S. Vets to beautify its campus of homes for veterans who are facing homelessness.

VENDOR REPORTS

Scientific Games

Mr. Jeff Hale, General Manager, reported that Scientific Games recently completed a gas giveaway promotion with Sheetz convenience stores. Scientific Games assisted on-site at the Maryland State Fair, where a retailer conducted sales. It is also working on the retailer commission change that begins on October 1. Retailers will see an adjustment to their commissions on October 9, to reflect the new commission rate. Scientific Games also participated in the Agency's Just Serve event at the Mount Clare Museum House in Carroll Park.

Pollard Banknote

Mr. Travis Priest, Director of Lottery Marketing, reported that the Lottery had a record year in FY2022 with more than \$1 billion in scratch-off sales, up 1.6% year-over-year. The average sale price was \$6.98, which is up 6.4%. The five-year compound annual growth rate is 6.3% for Maryland compared to 4.4% for other notable jurisdictions. Since 2020, per-capita sales in Maryland are up 6.9%, compared to 5.4% in other jurisdictions that Pollard uses for comparison, which include Connecticut, Michigan, Washington, D.C., North Carolina, Virginia, New York and West Virginia. Year-to-date sales are up 1.4%, while the other jurisdictions are down 2.1%. Pollard has worked on 10 games in the current quarter and has 11 games in production. Mr. Priest noted

that he joined the Maryland Lottery's product development team in Baltimore for a broad analysis of the instant ticket category, looking at all aspects of the tickets, including prices, colors, themes and prize structures. Pollard will host Maryland Lottery staff for on-site visits to its printing facility in Ypsilanti, Michigan, and Pollard staff participated in the recent Just Serve community service project with Lottery staff.

International Game Technology (IGT)

Ms. Carmen Vegas, Data Center Manager, reported that IGT completed the annual SOC 2 audit and submitted it to MLGCA staff for review. Other audits are in progress, including patch cycle maintenance in both the primary and backup data centers. She added that there were no operational issues to report.

DIRECTOR'S REPORT

Director's Report — John Martin, Director

Director Martin reported that Lottery sales in August returned to more typical patterns after the Mega Millions jackpot was hit at more than \$1.3 billion in late July. He added that the jackpot was claimed by two winners in Illinois who split the prize. Pick 3 and Pick 4 fiscal-year-to-date figures are below last year's numbers, which Director Martin attributed, in part, to inflationary pressures, adding that the numbers tend to even out over the course of a full fiscal year. Keno, Racetrax and scratch-offs are doing well, and both the Mega Millions and Powerball jackpots are rising. Fiscal-year-to-date sales through August are up 5.5%, and profit is up 18.5%. Casino year-to-date revenues are up slightly, while contributions to the State are down slightly, but not an alarming number for this stage of the fiscal year.

Sports wagering continues to grow, with seven retail sportsbooks operating after the recent openings of Bingo World and Riverboat on the Potomac. Fiscal year-to-date after two months, sports wagering has contributed more than \$750,000 to the State. Director Martin noted that the Sports Wagering Application Review Commission met prior to the MLGCC meeting on September 22, and is continuing to move forward on the application process for Class B facilities and mobile licenses. The application deadline is October 21, and Director Martin said he is optimistic that mobile wagering will launch before the calendar year is out.

The Lottery recently wrapped up three long weekends working at the Maryland State Fair. Lottery staff participated with vendor partners and staff from the Maryland Stadium Authority and the Maryland Department of Commerce in a community service project on September 14, at the Mount Clare Museum House in Carroll Park, just across the street from the Lottery's office. The event was part of Governor Hogan's Just Serve initiative, which encourages State employees and agencies to get involved in community service projects.

Director Martin noted that he would be participating in a panel discussion of state gaming regulators, along with representatives from Ohio, New Jersey and Pennsylvania, at the East Coast Gaming Congress in Atlantic City.

In reference to the coming launch of mobile sports wagering, Commissioner Hodges asked if there are resources provided for people who have gambling problems. Director Martin said the Agency is proud of its responsible gambling initiatives, and that programs are in place to assist those with gambling problems. In addition, each sports wagering licensee must submit a responsible gambling plan that is vetted by the Agency's Gaming Division, which ensures that each licensee remains compliant with the plan and the Agency's expectations.

COMMISSION ACTION ITEMS

Deputy Director/Chief Operating Officer — James Nielsen

Commission Action Item — Proposed Amendments to Gaming and Sports Wagering Regulations

Mr. Nielsen said MLGCA staff was presenting its recommendations for amendments to the Gaming and Sports Wagering regulations for the purpose of providing consistency between the two, clarifications and technical corrections. Mr. Nielsen then read a summary of the recommended amendments, which is also published at mdgaming.com. The recommended amendments are to the following regulations:

- **COMAR 36.03.02.06 and COMAR 36.10.02.10**, pertaining to the qualification process for principal entities. Principal entity qualifications are recognized for a period of five years. Staff propose amending the regulations to state that if a qualified principal entity is identified in a second or subsequent license application during this five-year period, there is no need for a new application or background investigation.
- **COMAR 36.03.02.02 and COMAR 36.03.02.14**, codifying MLGCA's practice of recognizing two tiers of contractors based on the types of services they perform.
- **COMAR 36.10.02.14, COMAR 36.10.03.02, COMAR 36.10.04.02 through 36.10.04.06, COMAR 36.10.05.01 through 36.10.05.02, COMAR 36.10.06.02 through 36.10.06.05, COMAR 36.10.06.09, COMAR 36.10.13.40, and COMAR 36.10.14.06**, clarifying the requirements for meeting the bond qualification requirement and clarifying other stipulations pertaining to performance bonds.

Chair Marriner asked if there was any discussion on the proposed changes to COMAR 36.03.02.06 and COMAR 36.10.02.10. Commissioner Hodges asked for clarification regarding when background investigations for principal entities are required. Mr. Nielsen explained that a principal entity's qualification is good for five years and then must be renewed and a new background investigation will be conducted. But if a qualified principal entity has already been approved for one business and it then seeks to be approved for another business within that five-year window, MLGCA would not perform another background investigation on that entity at that time, because the entity has already been found qualified. Mr. Nielsen added that the change will save work when an investigation has already been done and an entity has not yet reached its five-year mark. There being no further questions or discussion, Chair Marriner asked for a motion to approve the changes to COMAR 36.03.02.06 and COMAR 36.10.02.10. Commissioner Williams motioned to approve, Vice Chair Doetsch seconded, and the motion was unanimously approved.

Chair Marriner asked if there was any discussion regarding the proposed changes to COMAR 36.03.02.02 and COMAR 36.03.02.14. There being none, the Chair asked for a motion to approve the changes. Vice Chair Doetsch motioned to approve, Commissioner Williams seconded, and the motion was unanimously approved.

Chair Marriner asked if there was any discussion regarding the proposed changes to COMAR 36.10.02.14, COMAR 36.10.03.02, COMAR 36.10.04.02 through 36.10.04.06, COMAR 36.10.05.01 through 36.10.05.02, COMAR 36.10.06.02 through 36.10.06.05, COMAR 36.10.06.09, COMAR 36.10.13.40, and COMAR 36.10.14.06. There being none, the Chair asked for a motion to approve the changes. Vice Chair Doetsch motioned to approve, Commissioner Williams seconded, and the motion was unanimously approved.

Chair Marriner asked for a motion to delegate to MLGCA staff the authority to make any non-substantive changes necessary to prepare them for publication in the Maryland Register. Vice

Chair Doetsch motioned to approve, Commissioner Williams seconded, and the motion was unanimously approved.

Managing Director, Gaming – James Logue

Commission Action Item – Live! Casino Temporary VLT Increase

Mr. Logue reported that Live! Casino has submitted a request for a temporary increase to the number of VLTs on its gaming floor in order to allow for a more varied range of gaming choices for its customers. The increase will allow for completion of the renovations to the Orchid outdoor gaming space along with reconfigurations of the Sports and Social space and the current gaming floor. Live! Casino is currently approved for 3,752 VLTs. The casino is requesting a temporary increase of up to 150 VLTs at any point during the remaining renovation and reconfiguration period. With approval, the project should be completed no later than December 31, 2022. The casino's analysis of the proposed increase has shown that this project will result in increased overall revenue and thereby a positive benefit will be incurred by both Live! Casino and the State. MLGCA staff recommend approval of the request.

Chair Marriner asked if there was any discussion of the request. There being none, Chair Marriner asked for a motion to approve Live! Casino's request for a temporary increase of up to 150 VLTs. Vice Chair Doetsch motioned, and Commissioner Williams seconded. The motion was passed unanimously.

Managing Director/Regulatory Oversight — John Mooney

Chair Marriner said the Commission would conduct a sports wagering facility operator qualification hearing for Parx Interactive Maryland, Inc. The Chair administered the oath to MLGCA staff John Mooney; Phil Metz; Ray Jones; Barry Laurent; and representatives of Parx Interactive Maryland, Inc. – Matthew Cullen, Senior Vice President of Interactive Gaming and Mark Stewart, Eckert Seamans Cherin & Mellott, LLC (outside counsel for Parx Interactive Maryland, Inc.) also present from Parx International Maryland, Inc., but not sworn in at this time were Thomas Bonner, Executive Vice President and Special Counsel, Karin Ashford, Chief Legal Officer, Grace Flanagan, Associate Vice President of Legal and Regulatory Affairs, and Nick Orrison, Director of Interactive Regulatory Compliance.

Commission Action Item — Parx Interactive Maryland, Inc.

Mr. Mooney read the executive summary of the Agency's investigative report on Parx Interactive Maryland, Inc.'s application for a sports wagering facility operator license.

Mr. Mooney reported that the Agency's investigation found that there were no disqualifying factors, and Parx Interactive Maryland, Inc. has established by clear and convincing evidence its qualification for a sports wagering facility operator license. Mr. Mooney's report noted that the sports wagering law established an abbreviated process for qualifying and licensing an applicant that holds a valid license in another state, if the Commission determines that the licensing standards of the issuing agency in the other state are comprehensive and thorough, and provide similar safeguards to those in the Sports Wagering Law. States with acceptable sports wagering license standards are: Arkansas, Colorado, Illinois, Kansas, Louisiana, Massachusetts, Michigan, Mississippi, Missouri, Nevada, New Jersey, New York, Pennsylvania, Rhode Island, Virginia and Wisconsin. An applicant for a sports wagering-related license may submit a written request for the Commission to find it qualified for a Maryland license under the alternative licensing process described in COMAR 36.10.02.12. If the request is granted, the applicant may be qualified for a license before the Agency conducts a full background investigation. The Commission may only

apply the alternative licensing process if the Applicant holds a valid, current gaming or sports wagering-related license in at least three of the 16 states identified as having licensing standards which are comprehensive and thorough, and provide similar and adequate safeguards to those in the Sports Wagering Law. An applicant that submits a request for the application of alternative licensing standards specifically acknowledges that a full background investigation will be conducted, and that if Staff ever determines that the Applicant or licensee, if licensed, does not meet a Commission standard, the Commission may take enforcement action, up to and including revocation of the license. These acknowledgements are memorialized in the Affidavit in Support of Applicant's Request to Apply Alternative Licensing Standards in Support of an Application for a Sports Wagering License ("Affidavit") the Applicant has submitted. The Commission's decision to abbreviate an applicant's licensing process on this basis is discretionary. The Commission may exercise its discretion to deny the request, place conditions on the license, or take any other necessary action to protect the State's interests. MLGCA staff recommended approval of Parx Interactive Maryland's application for a sports wagering facility operator license based on alternative standards in the law.

Chair Marriner asked if any representatives of Parx Interactive Maryland wished to address the Commission. Mark Stewart, counsel to Parx Interactive Maryland, thanked MLGCA staff for their professionalism and assistance.

Chair Marriner asked if members of the Commission had any questions. Commissioner Hodges reflected on "clear and convincing evidence" then noted that the company started in January 2022, and asked what was the financial review and to confirm that they do not have a financial track record. Mr. Mooney stated that was correct.

Commissioner Hodges asked what financial due diligence was performed. Mr. Mooney said that on October 6, 2021, the Commission delegated to Agency staff the authority to use the alternative licensing standard established in the sports wagering law to approve applicants. He added that a full investigation of the company will be completed.

Commissioner Hodges asked if that meant that the statement "clear and convincing evidence" is not accurate. Mr. Mooney said he would not say that the statement was not accurate, adding that staff relied on three other states that have qualification standards and background investigations similar to those in Maryland. Chair Marriner added that this is something the Commission has done previously. Mr. Mooney said it has been done for the past year. Commissioner Hodges acknowledged that it has been done previously and said that doesn't make it right or proper. Chair Marriner said he would disagree, noting that the Commission is operating under regulations that allow it to temporarily look at the qualifications established by three of the 16 other states that have similar rules and regulations. Chair Marriner added that the applicant must still go through the regulatory process and review that is required of all applicants. The Chair added that if any applicant approved under the alternative standard is found to be negligent, the Commission will take whatever steps are necessary to correct it. Mr. Mooney added that upon reviewing an applicant, if staff determines that there is an issue that the Commission should know about and make a decision on, he will bring the case to the Commission after staff has done a complete investigation, as he did for a previous applicant. Mr. Mooney said staff did not use the alternative licensing standard in that case because he felt that it was important for the Commission to know what staff had found.

Commissioner Hodges said he appreciated the Chair's point, but added that he wished to see Maryland use its own judgment on these matters rather than relying on what other states have done. Chair Marriner countered that statement saying that he believed that Maryland does use its own judgment and that the State's regulations are specific, allowing for the exigencies of the marketplace, to look to other states that have regulations similar to those in Maryland in order to give an initial OK to start the process, which then we follow up with the same due diligence that is

performed on every applicant. He added that this does not provide extra preference to anyone. The Chair added that a complete and full investigation will be performed, and if the investigation turns up anything that is untoward, it is a matter the Commission will deal with.

There being no further discussion, Chair Marriner asked for a motion to find that Parx Interactive Maryland, Inc. has established by application of alternative licensing standards, that it is qualified for a sports wagering facility operator license by clear and convincing evidence. Vice Chair Doetsch motioned to approve, Commissioner Boozer seconded, and the motion was approved by a 6-1 vote with Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of Parx Interactive Maryland, Inc. Vice Chair Doetsch motioned to approve, Commissioner Boozer seconded, and the motion was unanimously approved.

CLOSED SESSION

There was no need for the Commission to go into a closed session.

DATE AND TIME OF NEXT MEETING

The next regular Commission meeting will be held on Thursday, October 27, 2022, at 10:00 a.m., in-person at Maryland Lottery and Gaming headquarters in Baltimore and via audio/video conference. The Chair added that as the Sports Wagering Application Review Commission's work comes to fruition, there may be the need to schedule additional MLGCC meetings to handle sports wagering approvals.

ADJOURNMENT

There being no further business, Chair Marriner adjourned the meeting at 11:58 a.m.

Respectfully submitted,


John Martin
Director