

Maryland Lottery and Gaming Control Commission

Larry Hogan, Governor



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MARYLAND LOTTERY AND GAMING CONTROL COMMISSION OCTOBER MINUTES

DATE: October 27, 2022

TIME: 10:00 a.m.

PLACE: Maryland Lottery Headquarters
1800 Washington Boulevard, Ste. 330, Baltimore, MD 21230
and via teleconference

PRESENT: Chair E. Randolph Marriner
Vice Chair George L. Doetsch, Jr.
Commissioner F. Vernon Boozer
Commissioner Diane M. Croghan (via teleconference)
Commissioner Harold E. Hodges (via teleconference)
Commissioner James J. Stakem
Commissioner Jerry Williams (via teleconference)

James Nielsen, Deputy Director, Chief Operating Officer
James Butler, Assistant Deputy Director, Chief of Staff
James Logue, Managing Director, Gaming
John Mooney, Managing Director, Regulatory Oversight
Solomon Ramsey, Managing Director, Sales and Marketing
Paula Yocum, Managing Director, Chief Financial Officer
Carole Gentry, Managing Director, Communications
Holly Citko, Principal Counsel, Attorney General's Office
Jennifer Tosky, Deputy Counsel, Attorney General's Office
Kathy Lingo, Executive Assistant

OTHERS: Representative from Hollywood Casino Perryville
Representative from Ocean Downs Casino
Representative from Live! Casino
Representative from Rocky Gap Casino Resort
Representative from Horseshoe Casino Baltimore
Representative from MGM National Harbor
MLGCA Staff
Representatives from Applicants for Mobile Sports Wagering Licenses:
1. Arundel Amusements, Inc. (t/a Bingo World);
2. BetMGM Maryland Sports, LLC;
3. Crown MD Online Gaming, LLC d/b/a Draftkings;
4. CZR Maryland Mobile Opportunity, LLC;
5. Greenmount OTB, LLC;
6. Long Shot's, LLC;
7. Maryland Stadium Sub, LLC;
8. PENN Maryland OSB, LLC d/b/a Hollywood Casino Perryville;
9. PPE Maryland Mobile, LLC; and
10. Riverboat on the Potomac, LLC

E. Randolph Marriner, Chair

F. Vernon Boozer, Diane M. Croghan, George L. Doetsch, Jr., Harold E. Hodges, James J. Stakem, Jerry E. Williams

Representatives from Applicants for Online Sports Wagering Operator Licenses:

1. American Wagering, Inc.;
2. Betfair Interactive US, LLC d/b/a FanDuel Sportsbook;
3. BetFred Sports (Maryland), LLC d/b/a BetFred;
4. BetMGM, LLC d/b/a Roar Digital;
5. Crown MD Online Gaming, LLC d/b/a Draftkings;
6. FBG Enterprises Opco, LLC d/b/a Fanatics Sportsbook;
7. Parx Interactive Maryland, Inc.;
8. Penn Sports Interactive, LLC;
9. PointsBet Maryland, LLC; and
10. RSI MD, LLC.

Representatives from an Applicant for B-2 Sports Wagering Facility Operator License:

1. Long Shot's Hagerstown, LLC

QUORUM ESTABLISHED

Chair Marriner announced that there was a quorum present for the meeting. Also present in person were: Vice Chair George Doetsch, and Commissioners Vernon Boozer and James Stakem. Diane Croghan, Harold Hodges and Jerry Williams were present via teleconference.

CALL TO ORDER

Chair Marriner called the meeting of the Maryland Lottery and Gaming Control Commission to order at 10:00 a.m.

APPROVAL OF THE AGENDA

Chair Marriner reported that the Commissioners were provided with a copy of the agenda. Chair Marriner asked for a motion to approve the agenda. Vice Chair Doetsch motioned to approve, Commissioner Stakem seconded, and the motion was unanimously approved.

APPROVAL OF THE MINUTES

Chair Marriner asked if there were any changes to the minutes of the September 22, 2022, Open Session. There being none, he asked for a motion to approve the minutes. Commissioner Stakem motioned to approve, Commissioner Boozer seconded, and the motion was unanimously approved.

CONSENT AGENDA

Chair Marriner said the Consent Agenda contains eleven new instant ticket games for the Commission's approval: #622 (\$3) *Bonus Crossword*; #623 (\$5) *Lucky Fortune*; #624 (\$10) *In The Money*; #625 (\$50) *50 Years!*; EGD Games and Component Testing Certified Lab Software, Hardware and Game Certifications for VLTs, Table Game Components, and Instant Bingo Machines (9/8/22 - 10/12/22); Consent Agreements for Regulatory Violations - Horseshoe Casino - May 2022; Live! Casino - May and June 2022; Ocean Downs Casino - March 2022; Consent Agreements for Underage Violations - Live! Casino - Case Nos. 2022-03-005 to -013; Gaming License

Application Denials/ Revocations; Lottery Retailer License Revocations; and Staff Reports from James Nielsen, Deputy Director, Chief Operating Officer; James Butler, Assistant Deputy Director, Chief of Staff; James Logue, Managing Director, Gaming; John Mooney, Managing Director, Regulatory Oversight; Solomon Ramsey, Managing Director, Sales and Marketing; Paula Yocum, Managing Director, Chief Financial Officer; Carole Gentry, Managing Director, Communications; and Holly Citko, Principal Counsel, Office of the Attorney General.

Chair Marriner asked if any Commissioners wished to discuss or remove any items from the Consent Agenda. There being no further discussion, Chair Marriner asked for a motion to approve the consent agenda. Vice Chair Doetsch motioned to approve, Commissioner Stakem seconded, and the motion was unanimously approved.

OPERATOR REPORTS

Hollywood Casino

Ms. Amy Brennan, General Manager, reported that slot machine revenue was down slightly in September and October, driven by hold, but table games, poker and the sportsbook made up for the declines. The casino held special events for Labor Day Weekend, and has a survivor prize pool for the NFL season through its sportsbook, with the chance to win a \$150,000 prize at the end of the season. The permanent Barstool Sportsbook restaurant opened with two VIP events, including a visit from former Baltimore Ravens Todd Heap and Dwayne Starks. As a new employee benefit, Hollywood is offering employees the option to take out a personal loan and payments will be deducted from their paychecks. The casino sponsored a variety of local events recently and delivered lunch to police officers and firefighters in recognition of First Responders Day.

Ocean Downs Casino

Ms. Bobbi Sample, General Manager, reported that slot machine and table game revenue was up 1.6% compared to September 2021, with slots revenue up \$200,000 (2.4%). Coin-in was up 8.2%, but hold was lower than last September. Table game revenue was down \$48,000 (4.8%). The drop was up 18.4%, but hold was down significantly compared to last September as players won jackpots of \$81,000 and \$10,000. Sportsbook handle for September was \$1.8 million, with a hold of 23.8% and a taxable win of \$425,000. The casino has had numerous promotions and events, including a series of Friday Rocktober performances by tribute bands and a series of Thursday blackjack tournaments that have sold out quickly. Ocean Downs also contributed more than \$4,000 to the United Way of the Lower Eastern Shore, and last week the casino had its quarterly employee lunch where it awarded the team member and leader of the quarter awards.

Live! Casino

Mr. Ryan Eller introduced himself as the new General Manager for Live! Casino. Mr. Eller reported that September gaming revenue was \$56.8 million, up 6% from September 2021. Slot revenue was \$40 million, up \$400,000 (1%). Table games revenue was \$15.5 million, down \$100,000. Poker revenue was \$1.4 million, up 5.6%. Sportsbook handle was \$3 million, the highest monthly figure to date. In September, the casino held a \$150,000 Baccarat tournament and an NFL kickoff party in its sportsbook. Recent on-site entertainment events included a show by Johnny Gill and a Korean festival that drew 16,000 attendees to the property. Employees celebrated Hispanic Heritage Month, participated in responsible gambling education activities, and are conducting a food drive that will provide donations to the Anne Arundel County Food Bank.

Rocky Gap Casino

Mr. Brian Kurtz, General Manager, reported that gaming revenue was down 4.1% in September, with coin-in on slot machines down slightly and hold flat compared to last year. Table games revenue was impacted by a \$143,000 progressive jackpot payout. Occupancy at the hotel was up 7.5% compared to September 2021, and food and beverage was up 10%. Promotions and events included comedy shows and gift giveaways. The casino participated in the UPMC Hospital Foundation Golf Tournament and supported a crab feast sponsored by the Department of Social Services. Rocky Gap also supported the dragon boat races on Lake Habeeb, which raised proceeds for the YMCA. The property played host to the Appalachian Regional Commission meeting in October, which brought numerous political leaders to Rocky Gap, including Governor Hogan, as well as former Baltimore Oriole Cal Ripken, Jr. It was the first time in 30 years that the event was held in Maryland and the first time it was held in Allegany County.

Horseshoe Casino

Mr. Randy Conroy, Vice President and General Manager, reported Horseshoe had \$11.4 million in slot machine revenue in September, which was down slightly year-over-year, along with \$5.9 million in table games revenue, which was up slightly. The sportsbook had its best month so far with \$1 million in handle during September. Horseshoe recently unveiled the name of the entertainment district that is under development adjacent to the casino, The Walk on Warner Street. The Topgolf facility is ready to open, and the Paramount Theater remains under construction and scheduled to open next summer. Mr. Conroy mentioned that two other parcels of land are being developed. The casino is leveraging its Ravens sponsorship for a VIP event at M&T Bank Stadium. Horseshoe is also supporting the Red Devils, a local organization that conducts breast cancer awareness efforts. A group of Horseshoe's top employees will be traveling to Atlantic City for an event with the CEO and other Caesars Entertainment leaders.

MGM National Harbor

Mr. Efrain Perez Agosto, Vice President and Chief Financial Officer, reported that the casino had \$64 million in gaming revenue in September, which was down about 8% year-over-year. Table games revenue was down 23% and hold was low due to the success of VIP guests. Slots revenue was \$39.3 million, up 3%, and poker was up 3.7% compared to last September. Sportsbook revenues have been as expected. MGM is completing two construction projects: The expansion of the outdoor gaming area will be finished later this year, and an indoor expansion is due to be completed during the first quarter of 2023. Promotions at the casino included several giveaway events in September. Bruno Mars recently played two shows at MGM's theater. The casino also participated in multiple events which included the Korean Association of Greater Washington, a Susan G. Komen breast cancer awareness event, and a cleanup project at Oxon Hill Park.

DIRECTOR'S REPORT

Director's Report — James Nielsen, Deputy Director, Chief Operating Officer

Mr. Nielsen stated that he was filling in for John Martin at today's meeting. He reported that the Sports Wagering Application Review Commission's application window for sports wagering licenses has closed. As staff to SWARC, Maryland Lottery and Gaming has been receiving and distributing the applications and collecting the fees. He added that SWARC is not yet ready to announce how many applications were received, but it is expected to make that announcement soon. SWARC and its consultants are reviewing the applications. SWARC's consultants hope to

have an analysis and comments ready for a meeting next month when SWARC will be able to award some licenses.

Mr. Nielsen outlined the separate roles that SWARC and the MLGCC have in the licensing process. He described the due diligence that each must conduct, and how that impacts the timing of the launch of mobile sports wagering.

Under Maryland's sports wagering law, MLGCC investigates the qualifications of entities that are seeking sports wagering licenses. The law authorizes the alternative licensing process that Maryland Lottery and Gaming has been using to help move the process forward. Some of these entities are locally based businesses that plan to obtain the technology and systems expertise they need by partnering with established sportsbook operators.

Maryland Lottery and Gaming investigates the qualifications of those operators before they can begin accepting wagers. SWARC is responsible for reviewing the suitability of Applicants and determining if the award of a sports wagering license serves the public interest. SWARC does not issue a license to the sportsbook operator that an Applicant partners with. They do consider the operator's experience as part of the review of the Applicant's overall experience.

Some of the sportsbook operators are companies that already operate in other states, and that has led to a lot of questions about why Maryland can't simply "flip the switch," and get them up and running immediately.

The answer has to do with Maryland's sports wagering law and the role the law created for SWARC, which includes establishing a diverse and inclusive market in Maryland, with meaningful opportunities for a wide range of businesses to the extent permissible. SWARC wasn't able to implement race and gender conscious measures, but it did establish a requirement that any entity awarded a license must have at least 5% direct or indirect ownership by individuals with a personal net worth of less than \$1.847 million.

That ownership is part of what SWARC is evaluating. SWARC is also evaluating business plans and financial outlooks and making a determination that awarding a license serves the public interest. Mr. Nielsen said the structure of Maryland's sports wagering law is different from other states, and for that reason, it's not a simple matter of "flipping a switch."

Mr. Nielsen said the Lottery finished a strong first quarter of Fiscal Year 2023. Sales and profits are up year-over-year, and a Powerball jackpot roll during October will help in the second quarter of the year. Casinos were off slightly from last year, but Mr. Nielsen said that the Agency is optimistic about the coming months. There are no year-over-year numbers yet for sports wagering, as the first sportsbooks opened in December 2021, but seven retail sportsbooks are operating, and an eighth is scheduled to open tomorrow. Two additional locations — Long Shot's in Frederick and the Washington Commanders' stadium in Landover — are working on openings in November and December, respectively.

Commissioner Hodges asked if there were records or data on how well the sports wagering program meets the standard in terms of diversity. Mr. Nielsen said that SWARC was not permitted to include any diversity requirements in the application process, but that each entity awarded a license will be required to submit information on the diversity of its ownership and also must submit a diversity plan. Chair Marriner, who is also a member of SWARC, pointed out that the diversity plan must be submitted after award of a sports wagering license, but within 30 days.

Commissioner Hodges asked if there was a set of standard operating procedures (SOP) that list criteria and procedures pertaining to the review of applications which is published somewhere regarding what is done when the Agency goes out and does this work. Mr. Nielsen asked for

clarification on what work Commissioner Hodges was referring to. Commissioner Hodges asked if the Agency has an SOP on how licensing is assessed, applied and how the process is approached based on whatever comes up per Applicant.

Mr. Nielsen said that Maryland Lottery and Gaming staff have procedures that pertain to investigating the qualifications of Applicants. SWARC does not have a formally documented procedure because this is the first time that it's being done. SWARC's consultants are going through the applications looking for key information that are requirements and evaluation points that were identified in the application, itself. The consultants are using the application submission form as a template to go through each application, and they will then make comments to SWARC. Chair Marriner added that the application is very specific and it is a "pass/fail." Applicants either supplied the correct information, or did not, and thus there is a procedure, not an SOP.

There being no further questions, Mr. Nielsen proceeded to his Commission Action Item.

COMMISSION ACTION ITEMS

Deputy Director/Chief Operating Officer — James Nielsen

Commission Action Item — Maryland State Lottery and Gaming Control Agency "Random Number Generator (RNG) System for MLGCA (#2022-15) – SmartPlay International, Inc.

Mr. Nielsen noted that the Maryland Lottery's existing contract with the drawings studio and the TV station that airs Lottery drawings expires in December 2022. There is very limited viewership of the Lottery's televised drawings, which is the case across the industry as fewer and fewer people are watching broadcast television. Many states have been moving away from televised drawings and going to virtual drawings. The Lottery decided that instead of trying to find a TV station to allow it to conduct the drawings and broadcast them, it would move to a virtual random number generator system.

MLGCA issued an RFP and selected the best technical offering, which also was the lowest price. The company selected was Smartplay, which has a long history in the lottery industry. The initial cost of the contract is \$382,000 for equipment and support for the first four years of the contract, with an option to extend the contract for four years at a cost not to exceed \$150,000 for any work needed. Mr. Nielsen noted the cost of the contract is far less than what the Lottery is paying today for the TV studio and broadcasts. MLGCA staff is requesting the Commission's approval of the contract award, after which it will be submitted to the Board of Public Works for approval at BPW's meeting in November.

Chair Marriner said it is time to make this change, and that the Agency will save money, and that the offeror that was selected was half the price of the other offeror. There being no discussion or questions, the Chair asked for a motion to approve the contract award. Commissioner Stakem motioned to approve, Commissioner Williams seconded, and the motion was unanimously approved.

At this point in the meeting, Chair Marriner announced the Commission would be moving on to 21 qualification hearings. He said there would be a 10-minute break before the qualification hearings to allow attendees that are not part of qualification hearings to leave. He reminded the attendees to not talk about Commission business while on break.

Chair Marriner asked for a motion to adjourn the meeting for 10 minutes. Vice Chair motioned and Commissioner Stakem seconded, and the motion passed unanimously.

The meeting adjourned for 10 minutes at 10:27 a.m. and reconvened at 10:37 a.m. The Chair instructed members of the Commission that if they wished to take a break during the qualification hearings that they announce their intention so that the Chair could ensure that all members were present for all of the hearings.

Chair Marriner said the Commission would conduct 21 sports wagering-related qualification hearings today. Mr. Mooney will provide the break-down of who the Applicants are and for which sports wagering-related license they are seeking qualification.

Chair Marriner outlined the manner in which the qualification hearings would proceed, stating that Mr. Mooney would provide a breakdown of the Applicants and the sports wagering-related license for which they are seeking qualification. The Chair would then collectively administer the oath to members of MLGCA staff and representatives of the Applicants who may testify who were either present at the meeting or were participating in the meeting via teleconference. The Chair noted that a list of representatives of the Applicants who indicated prior to the meeting that they intended to be present in person or via teleconference was compiled and is part of the record. The list is published at mdgaming.com.

The Chair further advised that Mr. Mooney would conduct a separate hearing for each Applicant and describe the result of MLGCA staff's investigation. Individuals who are present on behalf of an Applicant will be given the opportunity to speak, and Commission members may ask questions of MLGCA staff or representatives of the Applicants. The Chair said that at the end of each hearing, he would ask for a motion to find the Applicant qualified for the sports wagering-related license that the Applicant is seeking. If found qualified, the Chair will ask for a motion directing MLGCA staff to draft a decision statement. If the sports wagering-related license that the Applicant is seeking must be awarded by the Sports Wagering Application Review Commission (SWARC), the Chair will also ask for a motion to instruct the Secretary of the MLGCC to transmit the MLGCC's decision statement to SWARC. The Chair then collectively administered the oath to MLGCA staff and Applicant representatives who were in attendance at the meeting or were present via teleconference.

Managing Director/Regulatory Oversight — John Mooney

Mr. Mooney thanked the MLGCA Licensing staff for its work in creating the 21 reports that were provided to the Commission, specifically Phil Metz, Director of Regulatory Licensing and Investigations, and Jennifer Tosky, Deputy Counsel, Office of the Attorney General.

Mr. Mooney said there would be 21 qualification hearings for sports wagering-related licenses: 10 were mobile sports wagering license Applicants (Arundel Amusements, Inc.; BetMGM Maryland Sports, LLC; Crown MD Online Gaming LLC; CZR Maryland Mobile Opportunity LLC; Greenmount OTB LLC; Long Shot's LLC; Maryland Stadium Sub LLC; PENN Maryland OSB LLC; PPE Maryland Mobile LLC; and Riverboat on the Potomac, LLC); 10 were online sports wagering operator Applicants (American Wagering, Inc.; Betfair Interactive US, LLC; BetFred Sports (Maryland), LLC; BetMGM, LLC; Crown MD Online Gaming LLC; FBG Enterprises Opco LLC; Parx Interactive Maryland Inc.; Penn Sports Interactive, LLC; PointsBet Maryland, LLC; and RSI MD LLC); and one Class B-2 Sports Wagering Facility License Applicant (Long Shot's Hagerstown, LLC).

Mr. Mooney noted that the investigative reports were provided to Commission members prior to the meeting and added that publicly available summaries of the reports are available at mdgaming.com. Mr. Mooney then read a statement that pertained to all 21 hearings, which outlined the laws and regulations that govern the sports wagering licensing qualification standards. To qualify for any sports wagering-related license, an Applicant must submit the appropriate application and prove to the Commission by clear and convincing evidence that it meets the qualification criteria of the sports wagering law.

All Applicants must prove that they are qualified under State Government (SG) Article § 9-1E-07(e) and Code of Maryland Regulations (COMAR) 36.10.03.02 and must not be disqualified under SG § 9-1E-07(g)(1). Additionally, Mobile sports wagering Applicants must meet the requirements in COMAR 36.10.05; online sports wagering operator Applicants must meet the requirements in COMAR 36.10.06.02; and sports wagering facility Applicants must meet the requirements in COMAR 36.10.04.

Mr. Mooney also described SG § 9-1E-05(c) that authorizes the Commission to establish an abbreviated process for qualifying and licensing an Applicant that holds a valid license in Maryland or another state, if the Commission determines that the licensing standards of the other state are comprehensive and thorough and provide similar safeguards to those in Maryland's sports wagering law. This alternative standard is implemented by COMAR 36.10.02.12. Staff has identified 16 states with acceptable sports wagering license standards: Arkansas, Colorado, Illinois, Kansas, Louisiana, Massachusetts, Michigan, Mississippi, Missouri, Nevada, New Jersey, New York, Pennsylvania, Rhode Island, Virginia and Wisconsin. On October 6, 2021, the Commission unanimously approved these 16 states and Maryland as have licensing standards that are comprehensive and thorough, and provide similar and adequate safeguards to those in Maryland's sports wagering law. Additionally, on October 6, 2021, the Commission delegated to staff the authority to decide whether to apply alternative licensing standards to an Applicant who requests they be applied.

Maryland's qualification requirements for sports wagering-related licenses and casino-related licenses are identical to and are a part of the sports wagering law. If an Applicant is already qualified by the MLGCC for a casino or sports wagering-related license, then they are clearly qualified for a different sports-wagering related license. This would be applying alternative licensing standards as authorized by law and the Commission.

If a request for application for alternative licensing standards is granted the Applicant may be qualified for a license before the Agency conducts a full background investigation. The MLGCA will conduct a full background investigation in due course.

The MLGCC may only apply the alternative licensing process if an Applicant:

1. Holds a current, valid Maryland sports wagering-related license issued by this Commission. That alone is a sufficient basis upon which Staff may apply alternative licensing standards to satisfy qualification requirements.
2. Holds a current, valid Maryland casino-related license issued by this Commission. That alone is a sufficient basis upon which Staff may apply alternative licensing standards to satisfy qualification requirements.
3. Does not hold a current, valid Maryland casino-related or sports wagering-related license, but has a current, valid license in at least 3 of the 16 Commission-approved states. Staff may apply alternative licensing standards to satisfy qualification requirements.

The MLGCC's decision to abbreviate an Applicant's licensing process on this basis is discretionary. The Commission may exercise its discretion to deny the request, place conditions on the license, or take any other necessary action to protect the State's interests.

If, MLGCA staff learns, whether through a background investigation or otherwise, that the Applicant does not meet a Commission requirement, the Commission may take appropriate enforcement action, up to and including revocation of a license. Each Applicant has acknowledged this by affidavit.

All Applicants presented today have submitted a completed application for the license they are seeking, adequate proof of bond and all required fees.

Mr. Mooney began with the mobile sports wagering license Applicant qualification hearings. After each hearing, MLGCA staff recommends that the Commission entertain three motions:

1. Find that the Applicant has established by application of alternative licensing standards that it is qualified for a mobile sports wagering license by clear and convincing evidence;
2. Delegate to staff the authority to draft the Commission's decision statement on the qualification of the Applicant; and
3. Direct the Secretary of the Commission to transmit the decision statement to SWARC.

Chair Marriner collectively administered the oath to anyone who may testify or answer a question in any of the hearings. A list of those individuals who have identified themselves prior to this meeting as intending to be present for the hearing, whether in person or remotely, was made available prior to the Commission Meeting and is a part of the meeting materials and record.

Chair Marriner stated that Mr. Mooney will conduct a separate hearing for each Applicant and describe the results of Staff's investigation. Anyone who is present for the hearing on behalf of the Applicant may speak. The Commission may ask questions of Staff or a representative of the Applicant. Anyone here on behalf of the Applicant may address the Commission, and take questions, if necessary. At the end of each hearing, Mr. Mooney will ask for a motion to find the Applicant qualified for the sports-wagering related license the Applicant is seeking. If found qualified, Mr. Mooney will ask for a motion to direct the Staff to draft a decision statement. If the sports-wagering related license the Applicant is seeking must be awarded by the Sports Wagering Application Review Commission (SWARC), Mr. Mooney will ask for a motion to transmit the decision statement to SWARC.

Mobile Sports Wagering License Applicants

Commission Action Item – Arundel Amusements, Inc. (t/a Bingo World)

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Arundel Amusements, Inc. noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Arundel Amusements fails to meet the Commission's qualification requirements. Staff recommended Arundel Amusements, Inc. be found qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Mr. Randy Clemens, President of Arundel Amusements thanked the Commission and Lottery staff, noting the company, in business for 35 years, was pleased to have been awarded an electronic bingo license, and to have opened its retail sportsbook on Aug. 1, 2022.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — BetMGM Maryland Sports LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on BetMGM Maryland Sports LLC, noting that it was previously found qualified for a Sports Wagering Facility License by application of alternative licensing standards through its current licenses in three Commission-approved states: Pennsylvania, Michigan and Virginia. Staff is not aware of any information that would indicate BetMGM Maryland Sports LLC fails to meet the Commission's qualification requirements. Staff recommended BetMGM Maryland Sports LLC be found qualified for a mobile sports wagering license based on Sports Wagering Facility License's licensure in three Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Josh Wyseman, Senior Manager for BetMGM thanked the Commission and lottery staff for helping with the process, and asked if the Commissioners had any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded. Chair Marriner asked Commissioner Hodges for clarification on his vote. Commissioner Hodges stated that he voted "against" on the second motion and "for" on the third motion. The motion passed unanimously.

Commission Action Item — Crown MD Online Gaming LLC d/b/a DraftKings

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Crown MD Online Gaming, LLC d/b/a DraftKings, noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Crown MD Online Gaming, LLC d/b/a DraftKings fails to meet the Commission's qualification requirements. Staff recommended Crown MD Online Gaming, LLC d/b/a DraftKings be found qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Bill Curtis, a representative for the Applicant, thanked MLGCA staff and the Commission for all of

their hard work. Mr. Curtis then asked if the Commission had any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — CZR Maryland Mobile Opportunity, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on CZR Maryland Mobile Opportunity, LLC, noting that it was previously found qualified for a Sports Wagering Facility License by application of alternative licensing standards through its current licenses in three Commission-approved states: Nevada, Mississippi, and Pennsylvania. Staff is not aware of any information that would indicate CZR Maryland Mobile Opportunity, LLC fails to meet the Commission's qualification requirements. Staff recommended CZR Maryland Mobile Opportunity, LLC be found qualified for a mobile sports wagering license based on its licensure in three Commission-approved states and Sports Wagering Facility License by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Randy Conroy, General Manager for Horseshoe Casino stated he is available to answer any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — Greenmount OTB, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Greenmount OTB, LLC, noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Greenmount OTB, LLC fails to meet the Commission's qualification requirements. Staff recommended Greenmount OTB, LLC be found

qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. David Richardson, a representative for the Applicant, thanked everyone on behalf of Chris Richards. He stated they are thrilled to open sportsbook tomorrow, and excited for mobile licensing. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Commissioner Stakem moved, Vice Chair Doetsch seconded, and the motion passed unanimously.

Commission Action Item — Long Shot's LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Long Shot's LLC, noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Long Shot's LLC fails to meet the Commission's qualification requirements. Staff recommended Long Shot's LLC be found qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Alyse Cohen, a representative for the Applicant, thanked the Commission for having her and asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded. Chair Marriner asked Commissioner Hodges to clarify if his vote was "for" or "against". Commissioner Hodges said his vote was "for", and the motion passed unanimously.

Commission Action Item — Maryland Stadium Sub, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Maryland Stadium Sub, LLC, noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Maryland Stadium Sub, LLC fails to meet the Commission's qualification requirements. Staff recommended Maryland Stadium Sub, LLC be found qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. James McCarroll, a representative for the Applicant, thanked the Commission and MLGCA staff for their hard work and diligence. He asked if the Commission had any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — PENN Maryland OSB, LLC d/b/a Hollywood Casino Perryville

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on PENN Maryland OSB, LLC d/b/a Hollywood Casino Perryville, noting that it was previously found qualified for a Sports Wagering Facility License by application of alternative licensing standards through its parent company's current gaming-related license in Maryland and Penn Sports Interactive, LLC's current licenses in three Commission-approved states: Michigan, Pennsylvania, and Virginia. Staff is not aware of any information that would indicate PENN Maryland OSB, LLC d/b/a Hollywood Casino Perryville fails to meet the Commission's qualification requirements. Staff recommended PENN Maryland OSB, LLC d/b/a Hollywood Casino Perryville be found qualified for a mobile sports wagering license based on Sports Wagering Facility License its parent company's Maryland gaming-related license, licensure in three Commission-approved states, and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Chris Soriano, a representative for the Applicant, thanked the Commission for their consideration and MLGCA staff for diligence moving forward. He noted that Amy Brennan and Timothy Shea were here from the casino property. He asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — PPE Maryland Mobile, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on PPE Maryland Mobile, LLC, noting that it was previously found qualified for a Sports Wagering Facility License by application of alternative licensing standards through its parent company's current gaming-related license in Maryland and two current licenses in a Commission-approved state: Pennsylvania. Staff is not aware of any information that would indicate PPE Maryland Mobile, LLC fails to meet the Commission's qualification requirements. Staff recommended PPE Maryland Mobile, LLC be found qualified for a mobile sports wagering license based on its parent company's gaming-related licensure in Maryland, two licenses issued by a Commission-approved state Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Keith Hudolin, a representative for the Applicant, asked if the Commission had any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Commission Action Item — Riverboat on the Potomac

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Riverboat on the Potomac, LLC noting that it was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Riverboat on the Potomac, LLC fails to meet the Commission's qualification requirements. Staff recommended Riverboat on the Potomac, LLC be found qualified for a mobile sports wagering license based on the Commission's recent qualification and issuance of a Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Antonio Jones, Managing Partner, on behalf of the Riverboat on the Potomac, LLC team, thanked the Commission for giving his team the opportunity to be at the meeting. Mr. Jones asked if anyone

remembered Wiley Piper's book and remarked that like the little engine that could, it has been a successful journey. He noted that Riverboat on the Potomac, LLC is 100% MBE. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a Mobile Sports Wagering License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Online Sports Wagering Operator License Applicants

Mr. Mooney then moved onto the Online Sports Wagering Operator License Applicant Qualification Hearings. After each hearing, Staff recommends that the Commission entertain two motions:

1. Find that the Applicant has established by application of alternative licensing standards that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence; and
2. Delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant.

Chair Marriner said the Commission would conduct qualification hearings for the Applicants for Online Sports Wagering Operator Licenses. Applicant

Commission Action Item — American Wagering, Inc.

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on American Wagering, Inc., noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current licenses in three Commission-approved states: Virginia, Nevada, and Pennsylvania. Staff is not aware of any information that would indicate American Wagering, Inc. fails to meet the Commission's qualification requirements. Staff recommended American Wagering, Inc. be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its licensure in three Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Randy Conroy, General Manager for Horseshoe Casino, asked if the Commission had any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — Betfair Interactive US LLC d/b/a FanDuel Sportsbook

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Betfair Interactive US LLC d/b/a FanDuel Sportsbook, noting that it was previously found qualified for a Sports Wagering Facility Operator License based on application of alternative licensing standards through its current licenses in four Commission-approved states: Mississippi, New York, Pennsylvania, and Virginia. Staff is not aware of any information that would indicate Betfair Interactive US LLC d/b/a FanDuel Sportsbook fails to meet the Commission's qualification requirements. Staff recommended Betfair Interactive US LLC d/b/a FanDuel Sportsbook be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License's valid license in four Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Ben Roth, Counsel for Betfair, said he appreciated the Agency's hard work, and the Commission's consideration. He asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — BetFred Sports (Maryland), LLC d/b/a BetFred

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on BetFred Sports (Maryland), LLC d/b/a BetFred, noting that it was previously found qualified for a Sports Wagering Facility Operator License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate BetFred Sports (Maryland), LLC d/b/a BetFred fails to meet the Commission's qualification requirements. Staff recommended BetFred Sports (Maryland), LLC d/b/a BetFred be found qualified for an Online Sports Wagering Operator License based on the Commission's recent qualification and issuance of a Sports Wagering Facility Operator License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Cynthia Hayes, a representative for the Applicant, thanked the Agency staff for their work, from operations through licensing. She said BetFred is looking forward to doing sports betting in Maryland, and asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — BetMGM, LLC d/b/a Roar Digital

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on BetMGM, LLC d/b/a Roar Digital, noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current licenses in three Commission-approved states: Pennsylvania, Michigan, and Virginia. Staff is not aware of any information that would indicate BetMGM, LLC d/b/a Roar Digital fails to meet the Commission's qualification requirements. Staff recommended BetMGM, LLC d/b/a Roar Digital be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its valid license in three Commission-approved states by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Josh Wyseman, a representative for the Applicant, thanked the Commission again and asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — Crown MD Online Gaming LLC d/b/a DraftKings

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Crown MD Online Gaming LLC d/b/a DraftKings, noting that it was previously found qualified for a Sports Wagering Facility Operator License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Crown MD Online Gaming LLC d/b/a DraftKings fails to meet the Commission's qualification requirements. Staff recommended Crown MD Online Gaming LLC d/b/a DraftKings be found qualified for an Online Sports Wagering License based on the Commission's recent qualification and issuance of a Sports Wagering Facility Operator License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Bill Curtis, a representative for the Applicant, thanked the Commission and asked if there were questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — FBG Enterprises Opco, LLC d/b/a Fanatics Sportsbook

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on FBG Enterprises Opco, LLC d/b/a Fanatics Sportsbook, noting that it was previously found qualified for a Sports Wagering Facility Operator License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate FBG Enterprises Opco, LLC d/b/a Fanatics Sportsbook fails to meet the Commission's qualification requirements. Staff recommended FBG Enterprises Opco, LLC d/b/a Fanatics Sportsbook be found qualified for an Online Sports Wagering Operator License based on the Commission's recent qualification and issuance of a Sports Wagering Facility Operator License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Alex Smith, a representative for the Applicant, said he appreciated staff time and diligence, and the Commission's consideration. He asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — Parx Interactive Maryland Inc.

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Parx Interactive Maryland Inc., noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current licenses in three Commission-approved states: Michigan, Pennsylvania, and New Jersey. Staff is not aware of any information that would indicate Parx Interactive Maryland Inc. fails to meet the Commission's qualification requirements. Staff recommended Parx Interactive Maryland Inc. be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its valid license in three Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Mark Stewart, a representative for the Applicant, introduced Matthew Cullen and Grace Flanagan. Mr. Stewart said they appreciated the Commission's consideration of the application and thanked the Agency's staff for their assistance. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — PENN Sports Interactive, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on PENN Sports Interactive, LLC, noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current licenses in three Commission-approved states: Michigan, Pennsylvania, and Virginia. Staff is not aware of any information that would indicate PENN Sports Interactive, LLC fails to meet the Commission's qualification requirements. Staff recommended PENN Sports Interactive, LLC be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its valid license in three Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Chris Soriano, a representative for the Applicant, thanked the Commission and staff for their work and ask if any of the Commissioners had questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — Points Bet Maryland LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Points Bet Maryland LLC, noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current licenses in four Commission-approved states: Illinois, Michigan, New Jersey, and Pennsylvania. Staff is not aware of any information that would indicate Points Bet Maryland LLC fails to meet the Commission's qualification requirements. Staff recommended Points Bet Maryland LLC be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its valid license in four Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. David Trueman, a representative for the Applicant, stated he would be happy to answer any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Commissioner Stakem motioned, Vice Chair Doetsch seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Commission Action Item — RSI MD, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on RSI MD, LLC, noting that it was previously found qualified for a Sports Wagering Facility Operator License by application of alternative licensing standards through its current license in four Commission-approved states: Pennsylvania, Michigan, Virginia, and Illinois. Staff is not aware of any information that would indicate RSI MD, LLC fails to meet the Commission's qualification requirements. Staff recommended RSI MD, LLC be found qualified for an Online Sports Wagering Operator License based on Sports Wagering Facility Operator License its valid license in four Commission-approved states and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Laura McAllister Cox, a representative for the Applicant, thanked the Agency staff for their time and efforts. She thanked the Commission for their consideration, and asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards, that it is qualified for an Online Sports Wagering Operator License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct MLGCA staff to draft the Commission's decision statement on the qualification of the Applicant. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

B-2 Sports Wagering Facility License

Mr. Mooney then said there is a single B-2 Sports Wagering Facility License Applicant Qualification Hearing. After this hearing, Staff recommends that the Commission entertain three motions:

1. Find that the Applicant has established by application of alternative licensing standards that it is qualified for a B-2 Sports Wagering Facility License by clear and convincing evidence;
2. Delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant; and
3. Direct the Secretary of the Commission to transmit the decision statement to SWARC.

Commission Action Item — Long Shot's Hagerstown, LLC

Mr. Mooney summarized the publicly available Executive Summary of the MLGCA's investigative report on Long Shot's Hagerstown, LLC, noting that the owner was previously found qualified for a Sports Wagering Facility License after undergoing a full background investigation by MLGCA. Staff is not aware of any information that would indicate Long Shot's Hagerstown, LLC fails to meet the Commission's qualification requirements. Staff recommended Long Shot's Hagerstown, LLC be found qualified for a B-2 Sports Wagering Facility License based on the recent qualification of Long Shot's LLC, the Applicant's parent company, for a B-2 Sports Wagering Facility License and by application of the alternative licensing standards provisions by clear and convincing evidence.

Chair Marriner asked if any representatives of the Applicant wished to address the Commission. Alyse Cohen, a representative for the Applicant, thanked the Commission for listening, and thanked the Agency for their work. She stated this was a woman owned company, and asked if there were any questions. There were no questions.

There being no further discussion, Chair Marriner asked for a motion to find that the Applicant has established by application of alternative licensing standards that it is qualified for a B-2 Sports Wagering Facility License by clear and convincing evidence. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner then asked for a motion to delegate to Staff the authority to draft the Commission's decision statement on the qualification of the Applicant, Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed 6 to 1, Commissioner Hodges opposed.

Chair Marriner asked for a motion to direct the Secretary of the Commission to transmit the decision statement to SWARC. Vice Chair Doetsch motioned, Commissioner Stakem seconded, and the motion passed unanimously.

Chair Marriner stated that the Commission read copious amounts of information, and MLGCA staff were to be commended for all of their hard work.

CLOSED SESSION

There was no need for the Commission to go into a closed session.

DATE AND TIME OF NEXT MEETING

The next regular Commission meeting will be Thursday, November 17, 2022, at 10:00 a.m., one week earlier due to the holiday, in-person at Maryland Lottery and Gaming headquarters in Baltimore and via audio/video conference.

ADJOURNMENT

There being no further business, Chair Marriner adjourned the meeting at 12:28 p.m.

Respectfully submitted,


John Martin
Director