

MBE Participation – FY 2023 (NOV) (Note: New Fiscal Year-numbers shown begin 7/1/2022; in some cases, the reports for November from contractors and sub-contractors may not have been received yet)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$625,594.26
Small Procurement (MBE)	\$177,836.42
MBE Participation (Small procurement)	20.23%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$35,176,483.66
Large Procurement (MBE)	\$3,892,792.06
MBE Participation (Large Procurement)	11.07%

MBE Participation - Total Agency

Agency Spending (Total)	\$35,802,077.92
Agency Spending (MBE)	\$4,070,628.44
MBE Participation (Total Agency)	11.37%

Contract	MBE Goal	FY 2023*		Total Contract	
		Total Payments	Total MBE Payments	MBE Participation	MBE Participation
Prime Contractor					
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018)	20%	\$19,515,274	\$1,861,926.78	9.54%	16.53%
(1 3-year renewal option remains)	(VSBE = 0.5%	\$12,227,249	\$ n/a	n/a%	0.0%)
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2023); 6-mo renewal option remains)	25%	\$ 117,505	\$ 13,971.00	11.89%	24.83%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2022); No renewal options remain)	26%	\$391,666.64	\$112,894.00	28.82%	27.0%
	(VSBE = 1%	\$391,666.64	\$44,016.52	11.24%	9.0%)
<u>Central Monitor & Control System for VLT Program</u>					
IGT Global Solutions Corporation (2021-06) (9/27/2021 – 10/1/2028; 2 2-year renewal options remain)	25%	\$1,948,040	\$ 376,793.40	19 %	25.0%
	(VSBE = 1%	\$1,628,632	\$ n/a	n/a%	n/a%)

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$1,554,425.23	\$279,247.29	17.96%	23.28%
<u>Instant Ticket Games & Related Services</u>					
Pollard Banknote Ltd. (2019-05P) (9/1/2021 – 8/31/2025; 1 3-year renewal option remains)	10%	\$1,828,364.90	\$282,999.50	15.5%	19.1%
(VSBE = 1%)		\$1,640,582	\$ n/a	n/a%	n/a%)
<u>Scientific Games International, Inc.. (2019-05A1)</u> (9/1/2021 – 8/31/2025; 1 3-year renewal option remains)	0%	\$ 666,925	\$ n/a	n/a	n/a
<u>Advertising, Marketing, Media & Related Services</u>					
GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2024; 1 6-month renewal option remains)	29%	\$1,571,798	\$708,415	45%	41.0%
(VSBE = 1%)		\$1,571,798	\$ n/a	n/a %	n/a%)
9Rooftops (2018-07II) (5/1/2019 – 6/30/2024; 1 6-month renewal option remains)	3%	\$3,530,276	\$177,698.86	5.03%**	6.51%
(VSBE = 1%)		\$3,530,276	\$259,283.08	2.0%**	0.82%)

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.