

MBE Participation – FY 2022 (May)

MBE Participation – Small Procurement Spending

| | |
|---------------------------------------|-----------|
| Small Procurement (Total) | \$879,723 |
| Small Procurement (MBE) | \$124,403 |
| MBE Participation (Small procurement) | 14.1% |

MBE Participation - Large Procurement Spending

| | |
|---------------------------------------|--------------|
| Large Procurement (Total) | \$76,134,135 |
| Large Procurement (MBE) | \$9,118,999 |
| MBE Participation (Large Procurement) | 12.0% |

MBE Participation - Total Agency

| | |
|----------------------------------|--------------|
| Agency Spending (Total) | \$77,013,858 |
| Agency Spending (MBE) | \$9,243,402 |
| MBE Participation (Total Agency) | 12.0% |

| Prime Contractor | Contract MBE Goal | Total Payments | FY 2022* | | Total Contract MBE Participation |
|---|----------------------|-------------------|-----------------------|----------------------|--|
| | | | Total MBE Payments | MBE Participation | |
| <u>Lottery Central Monitoring & Control System</u> | | | | | |
| Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains) | 20% | \$39,653,674 | \$4,302,505 | 10.9% | 14.2% |
| (VSBE = 0.5% | | \$39,653,674 | \$ n/a | n/a% | 0.4%) |
| <u>Auditing and Accounting Services</u> | | | | | |
| Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains) | 25% | \$200,645 | \$39,270 | 19.6% | 26.0% |
| <u>Televised Drawings of Lottery Draw Games</u> | | | | | |
| Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains) | 26% | \$979,167 | \$242,312 | 24.8% | 36.0% |
| (VSBE = 1% | | \$979,167 | \$72,829 | 7.4% | 11.0%) |
| <u>Central Monitor & Control System for VLT Program</u> | | | | | |
| IGT Global Solutions Corporation (2021-06) (9/27/2021 – 10/1/2028; 2 2-year renewal options remain) | 25% | \$2,566,236 | \$699,742 | 27.3% | 27.0% |
| (VSBE = 1% | | \$2,566,236 | \$ n/a | n/a% | n/a%) |

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)

| | | | | | |
|---|-------|-------------|-----------|-------|-------|
| Diamond Game Enterprises (2014-02) | 17.5% | \$1,932,194 | \$648,283 | 33.6% | 23.9% |
| (3/1/2014 – 2/28/2024; no renewal options remain) | | | | | |

Instant Ticket Games & Related Services

| | | | | | |
|---|------------|-------------|-----------|------|-------|
| Pollard Banknote Ltd. (2019-05P) | 10% | \$4,477,739 | \$358,196 | 8.0% | 8.0% |
| (9/1/2021 – 8/31/2025; 1 3-year renewal option remains) | | | | | |
| | (VSBE = 1% | \$4,477,739 | \$ n/a | n/a% | n/a%) |

| | | | | | |
|---|----|-----------|-----|-----|-----|
| Scientific Games International, Inc.. (2019-05A1) | 0% | \$907,087 | n/a | n/a | n/a |
| (9/1/2021 – 8/31/2025; 1 3-year renewal option remains) | | | | | |

Advertising Contract

| | | | | | |
|---|------------|--------------|-------------|--------|-------|
| GKV Advertising, Inc. (2018-07I) | 29% | \$3,905,245 | \$1,720,234 | 44.1% | 41.0% |
| (5/1/2019 – 6/30/2022; 1 2-year renewal option remains) | | | | | |
| | (VSBE = 1% | \$3,905,245 | \$11,618 | 0.3% | 0.6%) |
| 9Rooftops (2018-07II) | 3% | \$12,665,075 | \$643,600 | 5.5%** | 6.4% |
| (5/1/2019 – 6/30/2022; 1 2-year renewal option remains) | | | | | |
| | (VSBE = 1% | \$12,665,075 | \$120,074 | 1.0%** | 0.8%) |

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.