

## **MBE Participation – FY 2022 (November)**

### ***MBE Participation – Small Procurement Spending***

Small Procurement (Total)	\$330,183
Small Procurement (MBE)	\$34,447
MBE Participation (Small procurement)	10.4%

### ***MBE Participation - Large Procurement Spending***

Large Procurement (Total)	\$24,641,199
Large Procurement (MBE)	\$3,340,723
MBE Participation (Large Procurement)	13.6%

### ***MBE Participation - Total Agency***

Agency Spending (Total)	\$24,971,382
Agency Spending (MBE)	\$3,375,170
MBE Participation (Total Agency)	13.5%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2022*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring &amp; Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$13,189,690	\$1,521,980	11.5%	14.9%
	(VSBE = 0.5%	\$13,189,690	\$ n/a	n/a%	0.5%)
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains)	25%	\$93,770	\$14,740	15.7%	26.3%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains)	26%	\$391,667	\$85,091	21.7%	38.0%
	(VSBE = 1%	\$391,667	\$17,995	4.6%	11.0%)
<u>Central Monitor &amp; Control System for VLT Program</u>					
IGT/GTECH Corporation (2009-11) (1/7/2010 – 9/26/2021; no renewal options remain)	25%	\$649,900	\$186,939	28.8%	22.6%

Central Monitor & Control System for VLT Program

IGT Global Solutions Corporation (2021-06)	25%	\$324,950	\$91,265	28.1%	28.1%
(9/27/2021 – 10/1/2028; 2 2-year renewal options remain)					
(VSBE = 1%)		\$324,950	\$ n/a	n/a%	n/a%)

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)

Diamond Game Enterprises (2014-02)	17.5%	\$946,008	\$258,626	27.3%	23.2%
(3/1/2014 – 2/28/2024; no renewal options remain)					

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P)	10%	\$1,702,175	\$167,044	9.8%	18.1%
(9/1/2013 – 8/31/2021; no renewal options remain)					

Instant Ticket Games & Related Services

Pollard Banknote Ltd. (2019-05P)	10%	\$1,706,824	\$77,622	4.6%	4.6%
(9/1/2021 – 8/31/2025; 1 3-year renewal option remains)					
(VSBE = 1%)		\$1,706,824	\$ n/a	n/a%	n/a%)

Advertising Contract

GKV Advertising, Inc. (2018-07I)	29%	\$1,889,604	\$824,039	43.6%	41.0%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)					
(VSBE = 1%)		\$1,889,604	\$4,230	0.2%	0.6%)
9Rooftops (2018-07II)	3%	\$4,132,175	\$133,607	3.6%**	6.4%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)					
(VSBE = 1%)		\$4,132,175	\$41,163	1.1%**	0.7%)

\* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

\*\*Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.