

MBE Participation – FY 2021 (July)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$986,946
Small Procurement (MBE)	\$220,000
MBE Participation (Small procurement)	22.3%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$74,782,260
Large Procurement (MBE)	\$10,120,483
MBE Participation (Large Procurement)	13.5%

MBE Participation - Total Agency

Agency Spending (Total)	\$75,769,206
Agency Spending (MBE)	\$10,340,483
MBE Participation (Total Agency)	13.7%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2021*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$31,682,835	\$4,762,176	15.03%	15.3%
(VSBE = 0.5%)		\$31,682,835	\$ n/a	n/a%	0.5%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains)	25%	\$137,500	\$61,380	45.4%	27.3%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains)	26%	\$1,175,000	\$258,823	22.0%	30.0%
(VSBE = 1%)		\$1,175,000	\$60,087	5.1%	12.0%
<u>Central Monitor & Control System for VLT Program</u>					
IGT/GTECH Corporation (2009-11) (1/7/2010 – 9/26/2021; no renewal options remain)	25%	\$4,035,515	\$944,448	23.4%	22.5%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$2,942,620	\$682,886	23.2%	23.0%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2021*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2021; no renewal options remain)	10%	\$6,447,195	\$676,891	11.0%	18.4%
<u>Advertising Contract</u>					
GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$4,243,495	\$1,852,415	44.0%	40.0%
(VSBE = 1%)		\$4,243,495	\$19,723	0.5%	0.2%)
9Rooftops (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$12,592,996	\$904,152	8.2%**	7.0%
(VSBE = 1%)		\$12,592,996	\$84,639	0.7%	0.7%)

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.