

MBE Participation – FY 2021 (May)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$664,273
Small Procurement (MBE)	\$72,290
MBE Participation (Small procurement)	10.9%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$59,274,216
Large Procurement (MBE)	\$8,006,538
MBE Participation (Large Procurement)	13.5%

MBE Participation - Total Agency

Agency Spending (Total)	\$59,938,489
Agency Spending (MBE)	\$8,078,828
MBE Participation (Total Agency)	13.5%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2021*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$25,238,410	\$3,720,168	14.7%	15.1%
(VSBE = 0.5%)		\$25,238,410	\$ n/a	n/a%	0.6%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains)	25%	\$129,650	\$42,680	32.9%	25.2%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains)	26%	\$979,167	\$225,275	23.0%	30.0%
(VSBE = 1%)		\$979,167	\$60,087	6.4%	12.0%
<u>Central Monitor & Control System for VLT Program</u>					
IGT/GTECH Corporation (2009-11) (1/7/2010 – 9/26/2021; no renewal options remain)	25%	\$3,060,465	\$815,053	26.6%	22.7%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$2,162,940	\$556,402	25.7%	23.3%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2021; no renewal options remain)	10%	\$5,116,472	\$365,698	7.2%	17.6%
---	-----	-------------	-----------	------	-------

Advertising Contract

GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$3,059,328	\$1,323,889	43.3%	39.0%
---	-----	-------------	-------------	-------	-------

(VSBE = 1%)		\$3,059,328	\$15,851	0.5%	0.5%)
-------------	--	-------------	----------	------	-------

9Rooftops (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$10,200,500	\$796,795	8.6%**	7.0%
--	----	--------------	-----------	--------	------

(VSBE = 1%)		\$10,200,500	\$84,639	0.9%	0.7%)
-------------	--	--------------	----------	------	-------

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.