

MBE Participation – FY 2021 (March)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$482,207
Small Procurement (MBE)	\$69,002
MBE Participation (Small procurement)	14.3%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$44,058,272
Large Procurement (MBE)	\$6,075,013
MBE Participation (Large Procurement)	13.8%

MBE Participation - Total Agency

Agency Spending (Total)	\$44,540,479
Agency Spending (MBE)	\$6,144,015
MBE Participation (Total Agency)	13.8%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2021*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$15,607,332	\$2,794,486	17.9%	16.0%
	(VSBE = 0.5%)	\$15,607,332	\$ n/a	n/a%	0.7%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains)	25%	\$110,800	\$42,680	25.8%	34.3%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains)	26%	\$783,333	\$191,727	24.5%	30.0%
	(VSBE = 1%)	\$783,333	\$60,087	7.7%	8.8%
<u>Central Monitor & Control System for VLT Program</u>					
IGT/GTECH Corporation (2009-11) (1/7/2010 – 9/26/2021; no renewal options remain)	25%	\$2,410,465	\$653,548	27.1%	22.5%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$1,585,661	\$437,285	27.6%	23.3%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) 10% \$4,708,051 \$272,883 5.8% 17.7%
(9/1/2013 – 8/31/2021; no renewal options remain)

Advertising Contract

GKV Advertising, Inc. (2018-07I) 29% \$2,379,747 \$869,328 36.5% 36.0%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)

(VSBE = 1% \$2,379,747 \$7,910 0.3% 0.4%)

9Rooftops (2018-07II) 3% \$8,585,820 \$660,440 8.5%** 7.1%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)

(VSBE = 1% \$8,585,820 \$84,639 1.1% 0.7%)

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.