

Maryland Lottery and Gaming

MBE Participation – FY 2021 (February)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$388,168
Small Procurement (MBE)	\$47,146
MBE Participation (Small procurement)	12.2%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$36,213,837
Large Procurement (MBE)	\$5,536,713
MBE Participation (Large Procurement)	15.3%

MBE Participation - Total Agency

Agency Spending (Total)	\$36,602,005
Agency Spending (MBE)	\$5,583,859
MBE Participation (Total Agency)	15.3%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2021*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$12,687,931	\$2,576,545	20.3%	16.0%
(VSBE = 0.5%)		\$12,687,931	\$ n/a	n/a%	0.7%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); 6-mo renewal option remains)	25%	\$110,800	\$28,600	25.8%	24.3%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2021); 1 1-year renewal option remains)	26%	\$685,417	\$174,953	25.5%	29.6%
(VSBE = 1%)		\$685,417	\$60,087	8.8%	11.8%
<u>Central Monitor & Control System for VLT Program</u>					
IGT/GTECH Corporation (2009-11) (1/7/2010 – 9/26/2021; no renewal options remain)	25%	\$2,410,465	\$614,814	25.5%	22.5%

Veterans' Organ. Instant Ticket Lottery Machines (ITLM)

Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$1,367,977	\$379,015	27.7%	23.3%
---	-------	-------------	-----------	-------	-------

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2021; no renewal options remain)	10%	\$3,675,001	\$252,061	6.9%	17.7%
---	-----	-------------	-----------	------	-------

Advertising Contract

GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$2,099,304	\$741,065	35.3%	36.0%
(VSBE = 1%)		\$2,099,304	\$7,910	0.4%	0.4%
9Rooftops (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$6,888,891	\$617,024	10.0%**	7.1%
(VSBE = 1%)		\$6,888,891	\$84,639	1.4%	0.7%

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for 9Rooftops contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.