

STAFF AGENDA MEMORANDUM

DATE OF MEETING: October 22, 2020

AGENDA ITEM: **Horseshoe Casino Permanent VLT Reduction**

PRESENTER: James Logue, Managing Director, Gaming

ISSUE SUMMARY: Horseshoe Casino has submitted a request for a permanent reduction to the number of VLTs on their gaming floor. This reduction is requested due to current market factors and business strategies to ensure that the highest potential tax revenues are achieved. The project will include a reconfiguration of the gaming floor.

Horseshoe Casino currently has 2100 VLTs on their gaming floor and is requesting approval to permanently reduce that number by 300, for a new total of 1800. With approval, this reduction is scheduled to be implemented on March 31, 2021. Based on current social distancing requirements and reduced capacity restrictions, Horseshoe must currently deactivate certain VLTs residing on the casino floor. The additional space created by this requested reduction in machines and subsequent reconfiguration will allow for the activation of an additional 50 VLTs from current levels.

Horseshoe Casino's efforts to improve the patron's gaming experience has historically translated into revenue growth and they are confident this project will also yield positive results. Horseshoe's original request and current schematics of the gaming floor can be found on the MLGCA shared drive under commission reports (Logue Confidential).

COMMISSION ACTION REQUIRED/REQUESTED:

- Approval of Horseshoe Casino's request for a permanent reduction of 300 VLTs.

STAFF RECOMMENDATIONS: Staff recommends approval.