

MBE Participation – FY 2021 (August)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$32,114
Small Procurement (MBE)	\$4,430
MBE Participation (Small procurement)	13.8%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$5,660,963
Large Procurement (MBE)	\$498,589
MBE Participation (Large Procurement)	8.8%

MBE Participation - Total Agency

Agency Spending (Total)	\$5,693,077
Agency Spending (MBE)	\$503,019
MBE Participation (Total Agency)	8.8%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2021*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$1,873,269	\$244,163	13.1%	15.1%
(VSBE = 0.5%)		\$1,873,269	\$ n/a	n/a%	0.8%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2021); no renewal options remain)	25%	\$14,925	\$5,060	33.9%	24.3%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$97,917	\$16,349	16.7%	29.6%
(VSBE = 1%)		\$97,917	\$ n/a	n/a%	9.0%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$325,550	\$70,088	21.5%	22.4%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$130,673	\$15,798	12.1%	22.9%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2021; no renewal options remain)	10%	\$1,595,213	\$47,927	3.0%	17.6%
---	-----	-------------	----------	------	-------

Advertising Contract

GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$210,835	\$54,836	3.0%	36.0%
---	-----	-----------	----------	------	-------

(VSBE = 1%)		\$210,835	\$ n/a	n/a%	0%)
-------------	--	-----------	--------	------	-----

MARC USA, LLC (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$1,510,499	\$44,366	3.1%**	5.6%
--	----	-------------	----------	--------	------

(VSBE = 1%)		\$1,510,499	\$ n/a	n/a%	0.6%)
-------------	--	-------------	--------	------	-------

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.