

MBE Participation – FY 2020 (January)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$927,569
Small Procurement (MBE)	\$76,267
MBE Participation (Small procurement)	8.2%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$49,147,768
Large Procurement (MBE)	\$7,413,116
MBE Participation (Large Procurement)	15.1%

MBE Participation - Total Agency

Agency Spending (Total)	\$50,075,337
Agency Spending (MBE)	\$7,489,383
MBE Participation (Total Agency)	15.0%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2020*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$22,799,437	\$3,533,338	15.5%	14.2%
(VSBE = 0.5%)		\$22,799,437	\$181	0%	0.9%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)	25%	\$173,225	\$34,896	20.1%	23.0%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$783,333	\$207,576	26.5%	26.0%
(VSBE = 1%)		\$783,333	\$ 79,271	11.6%	10.1%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$2,605,150	\$70,017	2.7%	23.3%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$2,170,877	\$540,120	24.9%	22.8%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2020; no renewal options remain)	10%	\$5,570,454	\$597,993	10.7%	16.6%
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Advertising Contract

GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$3,947,255	\$1,534,261	38.9%	39.0%
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(VSBE = 1%)		\$3,947,255	\$0	0%	0%
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MARC USA, LLC (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$11,631,596	\$604,651	5.5%**	5.5%
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(VSBE = 1%)		\$11,631,596	\$88,810	0.8%	0.9%
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* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.