

MBE Participation – FY 2020 (December)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$837,959
Small Procurement (MBE)	\$43,476
MBE Participation (Small procurement)	5.2%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$45,327,199
Large Procurement (MBE)	\$6,089,285
MBE Participation (Large Procurement)	13.4%

MBE Participation - Total Agency

Agency Spending (Total)	\$46,165,158
Agency Spending (MBE)	\$6,132,761
MBE Participation (Total Agency)	13.3%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2020*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$22,262,425	\$2,583,124	13.0%	12.7%
(VSBE = 0.5%)		\$22,262,425	\$181	0%	0.9%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)	25%	\$137,050	\$20,376	14.9%	22.2%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$685,417	\$163,250	23.8%	25.0%
(VSBE = 1%)		\$685,417	\$ 51,295	7.5%	7.5%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$1,953,900	\$70,017	3.6%	23.3%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$1,912,656	\$473,619	24.8%	22.8%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) 10% \$4,690,802 \$547,309 11.7% 17.0%
(9/1/2013 – 8/31/2020; no renewal options remain)

Advertising Contract

GKV Advertising, Inc. (2018-07I) 29% \$3,497,473 \$1,495,015 42.8% 42.8%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)

(VSBE = 1% \$3,497,473 \$0 0% 0%)

MARC USA, LLC (2018-07II) 3% \$10,687,206 \$474,286 4.7%** 5.2%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)

(VSBE = 1% \$10,687,206 \$88,810 0.8% 0.9%)

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.