

MBE Participation – FY 2020 (October)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$730,456
Small Procurement (MBE)	\$38,427
MBE Participation (Small procurement)	5.3%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$30,134,687
Large Procurement (MBE)	\$4,168,643
MBE Participation (Large Procurement)	13.8%

MBE Participation - Total Agency

Agency Spending (Total)	\$30,865,143
Agency Spending (MBE)	\$4,207,070
MBE Participation (Total Agency)	13.6%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2020*</u>		<u>Total Contract MBE Participation</u>
			<u>Total MBE Payments</u>	<u>MBE Participation</u>	
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$15,035,367	\$1,874,745	12.5%	13.2%
(VSBE = 0.5%)		\$15,035,367	\$181	0%	1.2%
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)	25%	\$87,200	\$15,976	18.3%	26.1%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$489,583	\$95,257	19.5%	23.9%
(VSBE = 1%)		\$489,583	\$31,519	6.4%	8.6%
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$1,302,600	\$70,017	5.4%	23.3%
<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2024; no renewal options remain)	17.5%	\$1,239,753	\$276,714	22.3%	22.8%

Instant Ticket Contract

Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2020; no renewal options remain)	10%	\$3,401,562	\$485,410	14.3%	17.3%
---	-----	-------------	-----------	-------	-------

Advertising Contract

GKV Advertising, Inc. (2018-07I) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	29%	\$2,474,500	\$806,843	32.6%	32.6%
---	-----	-------------	-----------	-------	-------

(VSBE = 1%)		\$2,474,500	\$0	0%	0%)
-------------	--	-------------	-----	----	-----

MARC USA, LLC (2018-07II) (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	\$6,771,790	\$342,318	5.5%**	5.5%
--	----	-------------	-----------	--------	------

(VSBE = 1%)		\$6,771,790	\$47,660	0.7%	0.7%)
-------------	--	-------------	----------	------	-------

* **All numbers are year-to-date for current fiscal year** except “Total Contract MBE Participation” which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.