

MBE Participation – FY 2020 (September)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$644,143
 Small Procurement (MBE) \$31,823
 MBE Participation (Small procurement) 4.9%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$17,435,934
 Large Procurement (MBE) \$2,318,247
 MBE Participation (Large Procurement) 13.3%

MBE Participation - Total Agency

Agency Spending (Total) \$18,080,077
 Agency Spending (MBE) \$2,350,070
 MBE Participation (Total Agency) 13.0%

Prime Contractor	Contract	MBE Goal	Total Payments	FY 2020*		Total Contract
				Total MBE Payments	MBE Participation	

<u>Lottery Central Monitoring & Control System</u>						
Scientific Games International, Inc. (2015-01)	20%		\$7,823,841	\$840,907	10.8%	13.0%
(5/25/2017 – 4/4/2025; Go-Live 5/1/2018)						
(1 3-year renewal option remains)	(VSBE = 0.5%)		\$7,823,841	\$181	0%	1.2%

Auditing and Accounting Services
 Stout, Causey, & Horning (2015-04)
 (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)

	25%		\$57,350	\$15,976	27.9%	26.1%
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Televised Drawings of Lottery Draw Games
 Hearst Stations, Inc., WBAL Division (2017-02)
 (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)

	26%		\$293,750	\$79,323	27.0%	25.4%
	(VSBE = 1%)		\$293,750	\$31,519	10.7%	9.4%

Central Monitor & Control System for VLT Program
 GTECH Corporation (2009-11)
 (1/7/2010 – 9/26/2020; no renewal options remain)

	25%		\$976,950	\$70,017	7.2%	23.5%
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Veterans' Organ, Instant Ticket Lottery Machines (ITLM)
 Diamond Game Enterprises (2014-02)
 (3/1/2014 – 2/28/2024; no renewal options remain)

	17.5%		\$744,298	\$213,279	28.7%	22.8%
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Instant Ticket Contract							
Pollard Banknote Ltd. (2013-01P)	10%	\$1,458,276	\$111,365	7.6%	9.0%		
(9/1/2013 – 8/31/2020; no renewal options remain)							

<u>Advertising Contract</u>							
GKV Advertising, Inc. (2018-07I)	29%	\$1,598,631	\$581,348	36.4%	36.4%		
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)							
(VSB E = 1%)	1%	\$1,598,631	\$0	0%	0%)		
MARC USA, LLC (2018-07II)	3%	\$4,690,345	\$228,978	5.2%**	5.2%		
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)							
(VSB E = 1%)	1%	\$4,690,345	\$23,353	0.5%	0.5%)		

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.