

MBE Participation – FY 2020 (August)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$330,103
 Small Procurement (MBE) \$23,872
 MBE Participation (Small procurement) 7.2%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$19,661,498
 Large Procurement (MBE) \$1,477,489
 MBE Participation (Large Procurement) 7.5%

MBE Participation - Total Agency

Agency Spending (Total) \$19,991,601
 Agency Spending (MBE) \$1,501,361
 MBE Participation (Total Agency) 7.5%

Prime Contractor	Contract	MBE Goal	Total Payments	FY 2020*		Total Contract MBE Participation
				Total MBE Payments	MBE Participation	

Instant Ticket Vending Machines (ITVM)
 GTECH Corporation (2008-26) 25% \$81,075 \$122,000 150.5% 43.7%
 (11/10/2008 – 8/31/2019; no renewal options remain)

Lottery Central Monitoring & Control System
 Scientific Games International, Inc. (2015-01) 20% \$6,253,386 \$587,133 9.4% 12.8%
 (5/25/2017 – 4/4/2025; Go-Live 5/1/2018)
 (1 3-year renewal option remains) (VSBE = 0.5%) \$6,253,386 \$181 0% 1.2%

Auditing and Accounting Services
 Stout, Causey, & Horning (2015-04) 25% \$57,350 \$11,136 19.4% 25.4%
 (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)

Televised Drawings of Lottery Draw Games
 Hearst Stations, Inc., WBAL Division (2017-02) 26% \$195,833 \$47,255 24.1% 25.1%
 (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)
 (VSBE = 1%) \$195,833 \$15,386 7.9% 9.0%

Central Monitor & Control System for VLT Program
 GTECH Corporation (2009-11) 25% \$651,300 \$70,017 10.8% 23.7%
 (1/7/2010 – 9/26/2020; no renewal options remain)

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLTM)</u>						
<u>Diamond Game Enterprises (2014-02)</u>		17.5%	\$507,535	\$146,941	29.0%	22.7%
(3/1/2014 – 2/28/2024; no renewal options remain)						
<u>Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. (2013-01P)</u>		10%	\$1,398,348	\$52,714	3.8%	8.9%
(9/1/2013 – 8/31/2020; no renewal options remain)						
<u>Advertising Contract</u>						
<u>GKV Advertising, Inc. (2018-07I)</u>		29%	\$988,154	\$212,648	21.5%	21.5%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)						
		(VSBE = 1%	\$988,154	\$0	0%	0%)
<u>MARC USA, LLC (2018-07II)</u>		3%	\$3,469,965	\$188,722	5.8%**	5.4%
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)						
		(VSBE = 1%	\$3,469,965	\$23,353	0.7%	0.7%)

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.**

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.