

MBE Participation – FY 2020 (July)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$234,108
 Small Procurement (MBE) \$18,750
 MBE Participation (Small procurement) 8.0%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$7,299,358
 Large Procurement (MBE) \$705,089
 MBE Participation (Large Procurement) 9.7%

MBE Participation - Total Agency

Agency Spending (Total) \$7,533,466
 Agency Spending (MBE) \$723,839
 MBE Participation (Total Agency) 9.6%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2020*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Instant Ticket Vending Machines (ITVM)</u> GTECH Corporation (2008-26) (11/10/2008 – 2/28/2019; no renewal options remain)	25%	\$51,075	\$61,000	119.4%	43.4%
<u>Lottery Central Monitoring & Control System</u> Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$2,563,955	\$278,821	10.9%	13.2%
<u>Auditing and Accounting Services</u> Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)	25%	\$53,425	\$0	0%	23.7%
<u>Televised Drawings of Lottery Draw Games</u> Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain) (VSBE = 1%)	26%	\$97,917	\$15,935	16.3%	25.5%
<u>Central Monitor & Control System for VLT Program</u> GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$325,650	\$70,017	21.5%	24.0%
			\$15,386	15.7%	9.5%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$151,891	\$74,446	49.0%	22.8%	
(3/1/2014 – 2/28/2024; no renewal options remain)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$1,023,388	\$23,564	2.3%	8.9%	
(9/1/2013 – 8/31/2020; no renewal options remain)						
<u>Advertising Contract</u>						
GKV Advertising, Inc. (2018-07I)	29%	\$702,137	\$115,859	16.5%	16.5%	
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)						
	(VSBE = 1%	\$702,137	\$0	0%	0%)	
MARC USA, LLC (2018-07II)	3%	\$2,427,837	\$65,443	2.8%	2.8%	
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)						
	(VSBE = 1%	\$2,427,837	\$16,489	0.7%	0.7%)	

* All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for MARC USA, LLC contract (2018-07II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.