

**MBE Participation – FY 2019 (May/June)**

***MBE Participation – Small Procurement Spending***

Small Procurement (Total) \$1,641,796  
 Small Procurement (MBE) \$236,159  
 MBE Participation (Small procurement) 14.4%

***MBE Participation - Large Procurement Spending***

Large Procurement (Total) \$68,333,571  
 Large Procurement (MBE) \$10,494,974  
 MBE Participation (Large Procurement) 15.4%

***MBE Participation - Total Agency***

Agency Spending (Total) \$69,975,367  
 Agency Spending (MBE) \$10,731,133  
 MBE Participation (Total Agency) 15.3%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2019*</u>		<u>Total Contract MBE Participation</u>
			<u>Total Payments</u>	<u>Total MBE Payments</u>	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26)  
 (11/10/2008 – 2/28/2019; no renewal options remain)

25% \$1,324,991 \$549,000 41.4% 43.1%

Lottery Central Monitoring & Control System

Scientific Games International, Inc. (2015-01)  
 (5/25/2017 – 4/4/2025; Go-Live 5/1/2018)  
 (1 3-year renewal option remains)  
 (VSBE = 0.5%)

20% \$38,346,705 \$5,139,169 13.4% 13.4%

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)  
 (8/15/2015 – 6/30/2020); 1 1-year renewal option remains)

25% \$210,075 \$45,472 21.7% 23.7%

Televised Drawings of Lottery Draw Games

Hearst Stations, Inc., WBAL Division (2017-02)  
 (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)  
 (VSBE = 1%)

26% \$1,175,000 \$309,168 26.3% 26.3%

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)  
 (1/7/2010 – 9/26/2020; no renewal options remain)

25% \$3,923,215 \$869,519 22.2% 24.0%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>						
Diamond Game Enterprises (2014-02)	17.5%	\$4,149,814	\$819,644	19.8%	25.8%	
(3/1/2014 – 2/28/2024; no renewal options remain)						
<u>Instant Ticket Contract</u>						
Pollard Banknote Ltd. (2013-01P)	10%	\$5,728,614	\$523,632	9.1%	9.1%	
(9/1/2013 – 8/31/2020; no renewal options remain)						
<u>Advertising Contract (Old)</u>						
GKV Communications, Inc. (2013-02I)	25%	\$3,783,958	\$1,049,506	27.7%	35.3%	
(8/1/2013 – 4/30/2019; no renewal options remain)						
<u>Media Works, Ltd. (2013-02II)</u>						
(8/1/2013 – 4/30/2019; no renewal options remain)	5%	\$10,405,887	\$475,622	5.2%**	4.5%	
<u>GKV Communications, Inc. (2013-02III)</u>						
(8/1/2013 – 4/30/2019; no renewal options remain)	25%	\$448,416	\$32,360	7.2%	22.9%	
<u>Advertising Contract (New)</u>						
GKV Advertising, Inc. (2018-07I)	29%	n/a	\$488,388	n/a	n/a	
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	(VSBE = 1%	n/a	\$1,250	n/a	n/a)	
<u>MARC USA, LLC (2018-07II)</u>						
(5/1/2019 – 6/30/2022; 1 2-year renewal option remains)	3%	n/a	\$55,378	n/a	n/a	
	(VSBE = 1%	n/a	\$16,489	n/a	n/a)	

\* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

\*\*Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.