

MBE Participation – FY 2019 (April)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$1,092,283
 Small Procurement (MBE) \$129,474
 MBE Participation (Small procurement) 11.9%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$55,447,215
 Large Procurement (MBE) \$8,667,471
 MBE Participation (Large Procurement) 15.6%

MBE Participation - Total Agency

Agency Spending (Total) \$56,539,497
 Agency Spending (MBE) \$8,796,945
 MBE Participation (Total Agency) 15.6%

<u>Prime Contractor</u>	<u>Contract MBE Goal</u>	<u>Total Payments</u>	<u>FY 2019*</u>		<u>Total Contract MBE Participation</u>
			<u>Total Payments</u>	<u>Total MBE Payments</u>	

Instant Ticket Vending Machines (ITVM)

GTECH Corporation (2008-26) (11/10/2008 – 2/28/2019; no renewal options remain) 25% \$1,086,794 \$549,000 50.2 43.8%

Lottery Central Monitoring & Control System

Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains) (VSBE = 0.5%) 20% \$31,359,170 \$4,358,808 13.9% 15.4%

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2020); 1 1-year renewal option remains) 25% \$147,975 \$37,240 25.2% 24.8%

Televised Drawings of Lottery Draw Games

Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain) (VSBE = 1%) 26% \$979,167 \$257,505 26.3% 26.3%

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain) 25% \$3,271,850 \$724,480 22.1% 24.7%

Veterans' Organ, Instant Ticket Lottery Machines (ITLM)
 Diamond Game Enterprises (2014-02)
 (3/1/2014 – 2/28/2024; no renewal options remain)

17.5% \$3,337,226 \$683,843 20.5% 26.4%

Instant Ticket Contract
 Pollard Banknote Ltd. (2013-01P)
 (9/1/2013 – 8/31/2020; no renewal options remain)

10% \$4,947,677 \$429,475 8.7% 9.0%

Advertising Contract (Old)
 GKV Communications, Inc. (2013-02I)
 (8/1/2013 – 4/30/2019; no renewal options remain)

25% \$2,829,699 \$1,049,506 37.1% 37.5%

Media Works, Ltd. (2013-02II)
 (8/1/2013 – 4/30/2019; no renewal options remain)

5% \$8,070,370 \$444,672 6.3% 3.8%

GKV Communications, Inc. (2013-02III)
 (8/1/2013 – 4/30/2019; no renewal options remain)

25% \$390,433 \$32,360 8.3% 23.5%

Advertising Contract (New)
 GKV Advertising, Inc. (2018-07I)
 (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)
 (VSBE = 1%)

29% n/a n/a n/a n/a

MARC USA, LLC (2018-07II)
 (5/1/2019 – 6/30/2022; 1 2-year renewal option remains)
 (VSBE = 1%)

3% n/a n/a n/a n/a

*** All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.**

****Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.**

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.