

**Maryland Lottery and Gaming Control Commission**

**STAFF AGENDA MEMORANDUM**

**DATE OF MEETING:** May 23, 2019

**AGENDA ITEM:** **New Contract – Lottery Drawing Machines and Related Maintenance Services Contract (#2018-06)**

**PRESENTER:** Gina Smith, Deputy Director/CFO

**ISSUE SUMMARY:** Covers the purchase of six new Drawing Machines to be used for the live Televised Drawings and provides maintenance and repair services for these new machines and the MLGCA’s existing inventory of machines. The due date for proposals was March 20, 2019 and two offerors submitted proposals within the required time limit:

- Garron Lottery Products, Inc., Baltimore, MD
- Smartplay International, Inc., Edgewater Park, NJ

Based on the Final Ranking shown below it is recommend that Garron Lottery Products, Inc. be awarded the five-year Contract for Lottery Drawing Machines and Related Maintenance Services (#2018-06).

**FINAL RANKING**

<b>OFFEROR</b>	<b>TECHNICAL RANK</b>	<b>FINANCIAL OFFER 5-YEAR CONTRACT AMOUNT (RANK)</b>	<b>OVERALL RANK*</b>
<b>Garron Lottery Products, Inc.</b>	1	<b>\$182,244.00 (1)</b>	1
<b>Smartplay International, Inc.</b>	2	<b>\$204,101.00 (2)</b>	2

**COMMISSION ACTION REQUIRED/REQUESTED:** Discussion, consideration, and possible action.

**STAFF RECOMMENDATIONS:** Staff recommends approval. Subject to Commission approval, this contract will be submitted to DBM for inclusion on the June 19, 2019 BPW Agenda.