

MBE Participation – FY 2019 (December)

MBE Participation – Small Procurement Spending

Small Procurement (Total) \$815,464
 Small Procurement (MBE) \$118,274
 MBE Participation (Small procurement) 14.5%

MBE Participation - Large Procurement Spending

Large Procurement (Total) \$33,398,052
 Large Procurement (MBE) \$4,848,914
 MBE Participation (Large Procurement) 14.5%

MBE Participation - Total Agency

Agency Spending (Total) \$33,626,016
 Agency Spending (MBE) \$4,967,187
 MBE Participation (Total Agency) 14.5%

<u>Prime Contractor</u>	<u>Contract</u>	<u>MBE Goal</u>	<u>Total</u>	<u>FY 2019*</u>		
				<u>Payments</u>	<u>Total MBE</u>	<u>MBE</u>
				<u>Payments</u>	<u>Participation</u>	<u>Participation</u>

<u>Instant Ticket Vending Machines (ITVM)</u>						
GTECH Corporation (2008-26)	25%	\$689,895	\$366,000	53.1	43.8%	
(11/10/2008 – 2/28/2019; no renewal options remain)						

Lottery Central Monitoring & Control System

Scientific Games International, Inc. (2015-01)	20%	\$18,981,104	\$2,358,085	12.4%	12.4%	
(5/25/2017 – 4/4/2025; Go-Live 5/1/2018)						
(1 3-year renewal option remains)	(VSBE = 0.5%)	n/a	n/a	n/a	n/a)	

Auditing and Accounting Services

Stout, Causey, & Horning (2015-04)	25%	\$88,275	\$19,796	22.4%	24.3%	
(8/15/2015 – 6/30/2019); 2 1-year renewal options remain)						

Televised Drawings of Lottery Draw Games

Hearst Stations, Inc., WBAL Division (2017-02)	26%	\$587,500	\$158,358	27.0%	27.0%	
(12/11/2017 – 12/10/2020); 2 1-year renewal options remain)						
(VSBE = 1%)		\$587,500	\$65,173	11.1%	11.1%)	

Central Monitor & Control System for VLT Program

GTECH Corporation (2009-11)	25%	\$1,643,450	\$442,488	26.9%	24.4%	
(1/7/2010 – 9/26/2020; no renewal options remain)						

<u>Veterans' Organ, Instant Ticket Lottery Machines (ITLM)</u>						
<u>Diamond Game Enterprises (2014-02)</u>						
(3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$1,799,267	\$404,871	22.5%	27.5%	
<u>Instant Ticket Contract</u>						
<u>Pollard Banknote Ltd. (2013-01P)</u>						
(9/1/2013 – 8/31/2018; 2 1-year renewal options remain)	10%	\$2,966,454	\$303,645	10.2%	9.2%	
<u>Advertising Contract</u>						
<u>GKV Communications, Inc. (2013-02I)</u>						
(8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$1,562,691	\$550,874	35.3%	37.3%	
<u>Media Works, Ltd. (2013-02II)</u>						
(8/1/2013 – 7/31/2018; no renewal options remain)	5%	\$4,283,180	\$179,624	4.9	4.4%	
<u>GKV Communications, Inc. (2013-02III)</u>						
(8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$284,191	n/a	n/a	26.4%	

* **All numbers are year-to-date for current fiscal year except "Total Contract MBE Participation" which is cumulative for each contract since its start date.**

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.