Maryland Lottery and Gaming Control Commission

STAFF AGENDA MEMORANDUM

DATE OF MEETING: November 15, 2018

AGENDA ITEM: Renewal Contract – Veteran's Organization Instant Ticket

Vending Machines ("ITVMs") and Related Services Contract

(#2014-02)

PRESENTER: Gina Smith, Deputy Director/CFO

ISSUE SUMMARY: Contract to provide Veterans' Organization (VO) Instant Ticket Lottery Machines (ITLMs) and Related Services, to include: the design, development, installation, implementation, operation and maintenance of a central monitor and control system; ITLM design, development, installation, implementation, support, supplies and maintenance at VOs specified in the Law; instant ticket design, planning, production, security and storage in the contractor's warehouse; and delivery of instant tickets to the VOs. Exercise the single 5-year renewal option with term 3/1/2019 - 2/28/2024. This Contract established a firm-fixed percentage of 41.74% of ITLM proceeds to be paid to the contractor. This amount has been renegotiated to be 30.00% of ITVM proceeds effective July 1, 2019 for the remainder of the renewal option period.

COMMISSION ACTION REQUIRED/REQUESTED: Discussion, consideration, and possible action.

STAFF RECOMMENDATIONS: Staff recommends approval. Subject to Commission approval, this contract will be submitted to DBM for inclusion on the December 5, 2018 BPW Agenda.