

MBE Participation – FY 2019 (November)

MBE Participation – Small Procurement Spending

Small Procurement (Total)	\$782,989
Small Procurement (MBE)	\$117,806
MBE Participation (Small procurement)	15.1%

MBE Participation - Large Procurement Spending

Large Procurement (Total)	\$29,160,003
Large Procurement (MBE)	\$3,935,913
MBE Participation (Large Procurement)	13.5%

MBE Participation - Total Agency

Agency Spending (Total)	\$29,453,408
Agency Spending (MBE)	\$4,053,719
MBE Participation (Total Agency)	13.5%

Prime Contractor	Contract MBE Goal	Total Payments	FY 2019*		Total Contract MBE Participation
			Total MBE Payments	MBE Participation	
<u>Instant Ticket Vending Machines (ITVM)</u>					
GTECH Corporation (2008-26) (11/10/2008 – 2/28/2019; no renewal options remain)	25%	\$589,037	\$305,000	51.8	43.7%
<u>Lottery Central Monitoring & Control System</u>					
Scientific Games International, Inc. (2015-01) (5/25/2017 – 4/4/2025; Go-Live 5/1/2018) (1 3-year renewal option remains)	20%	\$17,523,361	\$1,877,623	10.7%	10.7%
(VSBE = 0.5%)		n/a	n/a	n/a	n/a)
<u>Auditing and Accounting Services</u>					
Stout, Causey, & Horning (2015-04) (8/15/2015 – 6/30/2019); 2 1-year renewal options remain)	25%	\$88,275	\$15,288	17.3%	23.5%
<u>Televised Drawings of Lottery Draw Games</u>					
Hearst Stations, Inc., WBAL Division (2017-02) (12/11/2017 – 12/10/2020); 2 1-year renewal options remain)	26%	\$489,583	\$107,936	22.1%	22.1%
(VSBE = 1%)		\$489,583	\$49,910	10.2%	10.2%)
<u>Central Monitor & Control System for VLT Program</u>					
GTECH Corporation (2009-11) (1/7/2010 – 9/26/2020; no renewal options remain)	25%	\$1,643,450	\$366,716	22.3%	24.2%

<u>Veterans' Organ. Instant Ticket Lottery Machines (ITLM)</u>					
Diamond Game Enterprises (2014-02) (3/1/2014 – 2/28/2019; 1 5-year renewal option remains)	17.5%	\$1,580,848	\$336,742	21.3%	27.5%
<u>Instant Ticket Contract</u>					
Pollard Banknote Ltd. (2013-01P) (9/1/2013 – 8/31/2018; 2 1-year renewal options remain)	10%	\$2,164,881	\$266,561	12.3%	9.3%
<u>Advertising Contract</u>					
GKV Communications, Inc. (2013-02I) (8/1/2013 – 7/31/2018; no renewal options remain)	25%	\$1,433,626	\$511,950	35.7%	37.4%
Media Works, Ltd. (2013-02II) (8/1/2013 – 7/31/2018; no renewal options remain)	5%	2,990,786	\$98,187	3.9	4.7%
GKV Communications, Inc. (2013-02III) (8/1/2013 – 7/31/2018; no renewal options remain)	25%	n/a	n/a	n/a	26.4%

* **All numbers are year-to-date for current fiscal year** except "Total Contract MBE Participation" which is cumulative for each contract since its start date.

**Participation for Media Works contract (2013-02II) is calculated with adjustment for advertising commitment paid to TV Drawings contractor.

NOTE: MBE participation rates reflect verified payments from the prime contractor to certified MBE subcontractors. Differences in goal and participation rates may reflect delays in timing aspects of contracts, payments to MBE subcontractors, invoicing to prime contractors or verification by the MLGCA.

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