



TRADITIONAL LOTTERY FISCAL YEAR 2016 REVIEW

FY2016 TRADITIONAL LOTTERY AND CASINO GAMING COMBINED CONTRIBUTION TO THE STATE

In FY2016 (July 1, 2015 - June 30, 2016), Maryland Lottery and Gaming contributed an all-time record of more than \$1.079 billion to the State of Maryland to support good causes such as the Maryland Education Trust Fund; public health and safety; small-, minority- and women-owned businesses; horse racing; veterans' organizations; and more. Lottery ticket sales generated \$569.8 million for the State, while casino revenues contributed \$510 million.

FY2016 was a record-breaking year for the Maryland Lottery, establishing new highs for sales, prizes to players, retailer commissions and profits to the State:

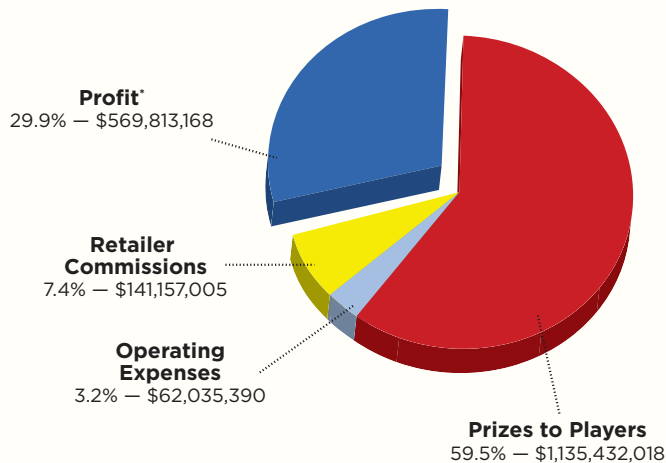
- **Sales: \$1.908 billion**
 - \$113 million (6.3 %) more than the previous record of \$1.795 billion in FY2012.
- **Prizes Paid to Players: \$1.135 billion**
 - \$69 million (6.5 %) more than the previous record of \$1.066 billion in FY2012.
- **Retailer Commissions: \$141.2 million**
 - \$12.6 million (9.8 %) more than the previous record of \$128.6 million in FY2015.
- **Profit to the State: \$569.8 million**
 - \$13.5 million (2.4 %) more than previous record of \$556.3 million in FY2012.

Among the Lottery's growth drivers in FY2016 were:

- **A Second Consecutive Record Year for Scratch-off Sales: \$611.3 million**
 - \$65.2 million (12.0 %) more than previous record of \$546.1 million in FY2015.
- **Record-setting Powerball sales: \$143.5 million**
 - \$54.0 million (60.3 %) more than last year.
 - \$12.2 million (9.3 %) more than previous record of \$131.3 in FY2013.
- **The Addition of Cash4Life: \$12.0 million**
 - Maryland's 10th draw game launched January 2016

WHERE THE MONEY GOES

Traditional Lottery FY2016 — \$1,908,437,582 in sales



*Profit is distributed to:
 Maryland General Fund: \$529.8 million
 Maryland Stadium Authority: \$20 million
 Baltimore City Schools: \$20 million
 Veterans' Organizations: \$60,000

SALES BY LOTTERY GAME

JACKPOT GAMES

MARYLAND POWERBALL POWERPLAY	Sales: \$143.5 million Profit: \$59.9 million
	Sales: \$73.2 million Profit: \$29.7 million
	Sales: \$31.1 million Profit: \$11.1 million
	Sales: \$12.0 million Profit: \$3.9 million

DAILY DRAW GAMES

	Sales: \$241.6 million Profit: \$96.4 million
	Sales: \$280.8 million Profit: \$135.2 million
	Sales: \$20.6 million Profit: \$7.0 million
	Sales: \$5.9 million Profit: \$1.9 million

MONITOR GAMES

	Sales: \$311.6 million Profit: \$85.8 million
	Sales: \$167.1 million Profit: \$37.7 million

INSTANT GAMES

	Sales: \$611.3 million Profit: \$100.6 million
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OTHER

	Sales: \$9.8 million Profit: \$0.6 million
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* Exclusive to Veterans' Organizations



FY2016 CASINO GAMING AND TRADITIONAL LOTTERY COMBINED CONTRIBUTION TO THE STATE

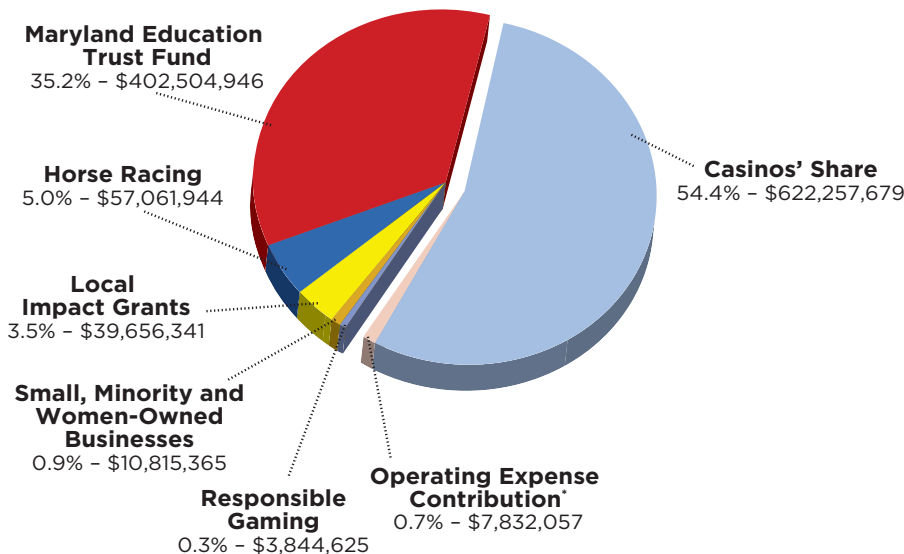
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Maryland's growing casino gaming industry reached new heights in FY2016, which marked the first time the state had five casinos in operation for a full fiscal year.

- **Overall gaming revenue: \$1.144 billion**
 - \$105.7 million (10.2 %) more than in FY2015.
- **Record-setting revenue month : \$104.35 million in May 2016**
 - Nine of the top 10 months of casino gaming revenue in the state's history came during FY2016.
- **Contribution to the Education Trust Fund: \$402.5 million**
 - \$14.7 million (3.8 %) more than in FY2015.
- **Local Impact Grants: \$39.7 million**
 - \$3.2 million (8.8 %) more than in FY2015.
- **Casino employees: More than 5,200**
 - Total includes more than 4,200 full-time employees at the existing casinos. In addition, there are approximately 1,100 construction workers on site daily at MGM National Harbor.

WHERE THE MONEY GOES

Casinos FY2016 — \$1,143,972,960 in gaming revenue



*Total operating expenses of the Gaming Division are \$29,832,795, of which \$14,086,478 represents gaming machine costs.

CASINO OVERVIEW



Opened September 2010
Revenue: \$77.3 million
353 Employees



Opened January 2011
Revenue: \$57.5 million
252 Employees



Opened June 2012
Revenue: \$650.8 million
2,799 Employees



Opened May 2013
Revenue: \$47.9 million
346 Employees



Opened August 2015
Revenue: \$310.4 million
1,514 Employees



Coming December 2016
3,600 Expected Employees

Employment figures as of June 30, 2016. Seasonal employment varies.

gaming.mdlottery.com



The Maryland Lottery and Gaming Control Agency encourages responsible play. If you or someone you know needs help with a gambling problem, call 1-800-GAMBLER or go to mdgamblinghelp.org.

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