

TRADITIONAL LOTTERY FISCAL YEAR 2015 REVIEW

FY2015 TRADITIONAL LOTTERY AND CASINO GAMING COMBINED CONTRIBUTION TO THE STATE

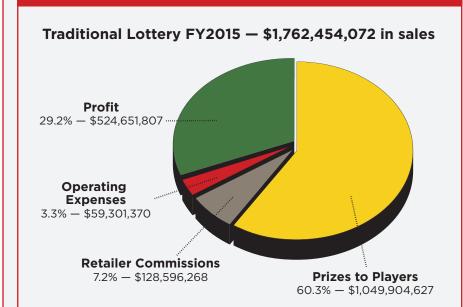
In FY2015 (July 1, 2014 – June 30, 2015), Maryland Lottery and Gaming contributed more than \$1.012 billion to the State of Maryland to support good causes, such as the Maryland Education Trust Fund; public health and safety; small-, minority- and women-owned businesses; horse racing; veterans' organizations; and more. \$525 million was generated by the Lottery, and \$487 million was contributed by the casinos.

In FY2015, the Maryland Lottery generated sales of \$1.762 billion — a \$38.5 million (2.2 percent) increase over FY2014. The Lottery also contributed nearly \$525 million to the State of Maryland, an increase of \$3.5 million over FY2014.

Instant ticket sales set an all-time record of \$546.1 million, an increase of \$66.4 million (13.9 percent) over FY2014. Prizes to players totaled \$1.049 billion, an increase of \$25.7 million (2.5 percent) year-over-year.

Since its inception in 1973, Maryland Lottery and Gaming has paid more than \$22.2 billion in prizes to players and generated more than \$14.4 billion to support the good causes of Maryland, including pre-K – 12 and higher education, public health, public safety, and the environment. Maryland Lottery and Gaming is the fourth-largest contributor to the state after income, sales and corporate taxes.

WHERE THE MONEY GOES



FY2015 HIGHLIGHTS

- 4,536 Maryland businesses served as Lottery retailers in FY2015, earning \$128.6 million in commissions, an increase of \$6.5 million (5.3 percent) over FY2014.
- The Lottery created 20 new millionaires in Maryland in FY2015.
- 13,899 players won \$10,000 or more in Maryland in FY2015.

SALES BY LOTTERY GAME

JACKPOT GAMES



Sales: \$89.5 million Profit: \$36.9 million



Sales: \$82.0 million Profit: \$33.1 million



Sales: \$34.5 million Profit: \$12.3 million

DAILY DRAW GAMES



Sales: \$240.9 million Profit: \$101.0 million



Sales: \$276.9 million Profit: \$119.4 million



Sales: \$21.3 million Profit: \$7.6 million



Sales: \$6.5 million Profit: \$2.1 million

MONITOR GAMES



Sales: \$303.0 million Profit: \$84.5 million



Sales: \$154.7 million Profit: \$35.7 million

INSTANT GAMES



Sales: \$546.1 million Profit: \$91.2 million

OTHER

INSTANT TICKET LOTTERY MACHINES

Sales: \$5.4 million Profit: \$0.3 million

MONOPOLY MILLIONAIRES' CLUB

Sales: \$1.6 million Profit: \$0.6 million

mdlottery.com

CASINO GAMING FISCAL YEAR 2015 REVIEW

FY2015 CASINO GAMING AND TRADITIONAL LOTTERY COMBINED CONTRIBUTION TO THE STATE

In FY2015 (July 1, 2014 – June 30, 2015), Maryland Lottery and Gaming contributed more than \$1.012 billion to the State of Maryland to support good causes, such as the Maryland Education Trust Fund; public health and safety; small-, minority- and women-owned businesses; horse racing; veterans' organizations; and more. \$525 million was generated by the Lottery, and \$487 million was contributed by the casinos.

Maryland's casino gaming industry continued to grow in FY2015, highlighted by the August 2014 opening of Horseshoe Casino Baltimore, the state's fifth casino. Gaming revenue at Maryland's five casinos totaled \$1.038 billion, a \$204.2 million (24.5 percent) increase compared to FY2014. The casinos' \$387.7 million contribution to the Maryland Education Trust Fund increased \$59.3 million (18.1 percent) compared to FY2014.

More than 5,900 employees worked for the state's casinos in FY2015, an increase of nearly 2,000 from FY2014. Casino operators hired a wide range of staff, from table game dealers to finance, marketing, security, human resources, maintenance and hospitality professionals. Full-time employees were offered comprehensive health care and retirement benefits.

Casino numbers are posted monthly on gaming.mdlottery.com.

WHERE THE MONEY GOES Casinos FY2015 — \$1,038,153,584 in gaming revenue **Maryland Education Trust Fund** 37.3% - \$387,742,416 Small. Minority and Women-Owned **Businesses** 1.0% - \$9.940.771 **Horse Racing** 5.1% - \$53,113,330 Casinos' Share **Local Impact Grants** 51.9% - \$538,974,812 3.5% - \$36,449,495 Operating Expense Contribution' 1.1% - \$11,932,760 *Total operating expenses of the Gaming Division are \$80,233,443, of which \$66,483,650 represents gaming machine costs.

CASINO OVERVIEW



Opened September 2010 Revenue: \$78.1 million 344 Employees



Opened January 2011 Revenue: \$53.2 million 243 Employees



Opened June 2012 Revenue: \$626.2 million 2,905 Employees



Opened May 2013 Revenue: \$44.7 million 531 Employees



Opened August 2014 Revenue: \$236.0 million 1,914 Employees

Employment figures as of June 30, 2015. Seasonal employment varies.

The Maryland Lottery and Gaming Control Agency encourages responsible play. If you or someone you know needs help with a gambling problem, call 1-800-GAMBLER or go to mdgamblinghelp.org.

