



MARYLAND LOTTERY
AND GAMING

CASINO GAMING FISCAL YEAR 2017 REVIEW

FY2017 CASINO GAMING AND TRADITIONAL LOTTERY COMBINED CONTRIBUTION TO THE STATE

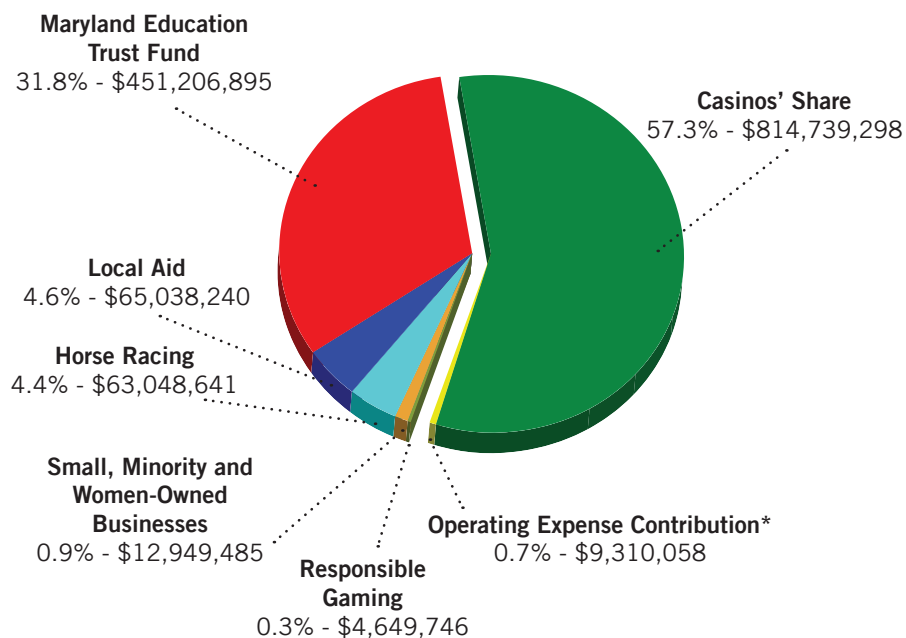
In FY2017 (July 1, 2016 - June 30, 2017), Maryland Lottery and Gaming contributed an all-time record of more than \$1.117 billion to the State of Maryland. For the first time, casino gaming contributions exceeded Lottery profits. Revenues from the state's six casinos contributed \$592.0 million to support the Maryland Education Trust Fund; aid to local communities and jurisdictions; the state's horse racing industry; small-, minority- and women-owned businesses; and responsible gaming.

The growth of Maryland's casino gaming industry continued in FY2017 with the opening of the state's sixth casino, MGM National Harbor, on December 8, 2016.

- **Overall gaming revenue: \$1.421 billion**
 - \$277.0 million (24.2%) more than in FY2016.
- **Contribution to the Education Trust Fund: \$451.2 million**
 - \$48.7 million (12.1%) more than in FY2016.
- **Record-setting revenue month: \$141.1 million in March 2017**
 - Combined casino revenues averaged \$133.2 million per month for the seven months of FY2017 in which six casinos were operating.
- **Local aid: \$65.0 million**
 - Total includes local impact grants and contributions to local jurisdictions.
- **Casino employees: More than 7,700**
 - Total includes more than 6,200 full-time employees.

WHERE THE MONEY GOES

Casinos FY2017 - \$1,420,942,363 in gaming revenue



*Total operating expenses of the Gaming Division are \$30,275,704, of which \$14,303,241 represents gaming machine costs.

The Maryland Lottery and Gaming Control Agency encourages responsible play. If you or someone you know needs help with a gambling problem, call 1-800-GAMBLER or go to mdgamblinghelp.org

Maryland Lottery and Gaming Control Agency
Montgomery Business Park, 1800 Washington Blvd., Suite 330, Baltimore, MD 21230
410-230-8800 • Gordon Medenica, Director

CASINO OVERVIEW

HOLLYWOOD
Casino

— PERRYVILLE, MD —

Opened September 2010
Revenue: \$74.4 million
313 Employees

CASINO
OCEAN DOWNS

Opened January 2011
Revenue: \$59.6 million
249 Employees

Live!

CASINO • HOTEL
MARYLAND

Opened June 2012
Revenue: \$591.8 million
2,764 Employees

Rocky Gap

— CASINO • RESORT —
CUMBERLAND, MARYLAND

Opened May 2013
Revenue: \$52.8 million
324 Employees

HORSESHOE
CASINO • BALTIMORE

Opened August 2014
Revenue: \$304.0 million
1,364 Employees

MGM

NATIONAL HARBOR

Opened December 2016
Revenue: \$338.4 million
2,706 Employees

Employment figures as of June 30,
2017. Seasonal employment varies.

gaming.mdlottery.com



CHANGING
Maryland
for the Better



TRADITIONAL LOTTERY FISCAL YEAR 2017 REVIEW

FY2017 TRADITIONAL LOTTERY AND CASINO GAMING COMBINED CONTRIBUTION TO THE STATE

In FY2017 (July 1, 2016 - June 30, 2017), Maryland Lottery and Gaming contributed an all-time record of more than \$1.117 billion to the State of Maryland. Lottery profits contributed more than \$524.9 million to support the state's good causes, including education, public health and safety, veterans' organizations and more. The Lottery established a new all-time sales record of \$1.935 billion, which in turn led to record-setting numbers for prizes paid to players and retailer commissions.

FY2017 was a record-breaking year for the Maryland Lottery, establishing new highs for sales, prizes to players, and retailer commissions:

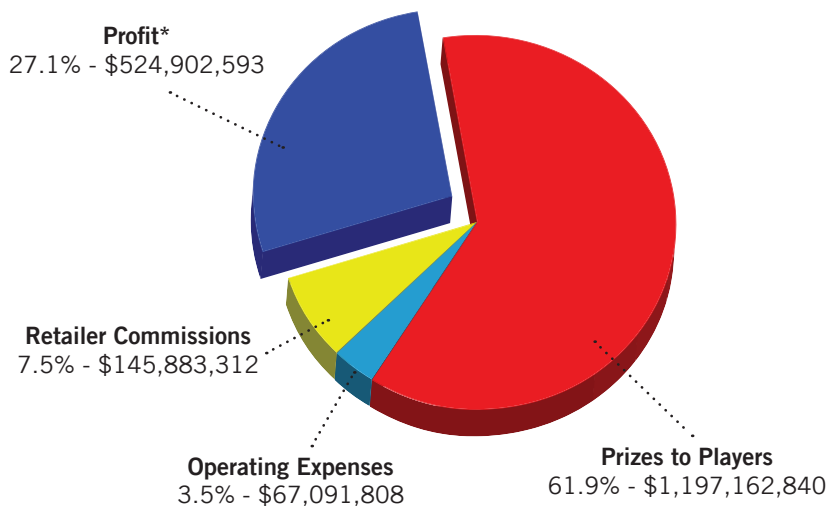
- **Sales: \$1.935 billion**
 - \$27.1 million (1.4%) more than the previous record of \$1.908 billion in FY2016.
- **Prizes Paid to Players: \$1.197 billion**
 - \$62.0 million (5.4%) more than the previous record of \$1.135 billion in FY2016.
- **Retailer Commissions: \$145.9 million**
 - \$4.7 million (3.4%) more than the previous record of \$141.2 million in FY2016.

Among the Lottery's growth drivers in FY2017 were:

- **A Third Consecutive Record Year for Scratch-off Sales: \$676.8 million**
 - \$65.5 million (10.7%) more than the previous record of \$611.3 million in FY2016.
- **Record-setting Pick 4 sales: \$291.6 million**
 - \$10.8 million (3.8%) more than the previous record of \$280.8 million in FY2016.
- **Record-setting Racetrax sales: \$180.4 million**
 - \$13.3 million (8.0%) more than the previous record of \$167.1 in FY2016.

WHERE THE MONEY GOES

Traditional Lottery FY2017 - \$1,935,040,551 in sales



*Profit is distributed to:
Maryland General Fund: \$483.8 million
Maryland Stadium Authority: \$20 million
Baltimore City Schools: \$20 million
Veterans' Organizations: \$70,000
Maryland International Race: \$1 million

SALES BY LOTTERY GAME

JACKPOT GAMES

	Sales: \$100.1 million Profit: \$42.1 million
	Sales: \$66.3 million Profit: \$25.6 million
	Sales: \$24.0 million Profit: \$8.5 million
	Sales: \$16.2 million Profit: \$7.0 million

DAILY DRAW GAMES

	Sales: \$239.1 million Profit: \$99.4 million
	Sales: \$291.6 million Profit: \$100.0 million
	Sales: \$19.8 million Profit: \$6.7 million
	Sales: \$5.5 million Profit: \$1.5 million

MONITOR GAMES

	Sales: \$303.3 million Profit: \$82.7 million
	Sales: \$180.4 million Profit: \$41.0 million

INSTANT GAMES

	Sales: \$676.8 million Profit: \$109.7 million
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OTHER

	Sales: \$11.9 million Profit: \$0.7 million
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*Exclusive to Veterans' Organizations

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